

Andrea Calabrò

Professor of Practice



Knowledge Group: Strategy and Operations

Research Domains: Entrepreneurship & Family Business

Teaching Domains: Family Business, Corporate Governance

andrea.calabro2@sdabocconi.it

Articles in Scholarly Journals

Mindset matters! The active involvement of women in family businesses: harnessing context through the STEP project

SAMARA, G., N. P. BANG, E. CONTI, I. MEJRI, A. CALABRÒ, T. JAYAKUMAR, R. M. JIMENEZ, M.-J. HERNÁNDEZ-ORTIZ, F. P. ZAMORA, "Mindset matters! The active involvement of women in family businesses: harnessing context through the STEP project", *Journal of Business Research*, 2026, vol. 205, pp. 115866

Panta Rhei! Disentangling the temporal dynamics of nascent and future entrepreneurship

GAIES, B., M. VESCI, C. CRUDELE, A. CALABRÒ, A. MAALAOUI, "Panta Rhei! Disentangling the temporal dynamics of nascent and future entrepreneurship", *International Entrepreneurship and Management Journal*, 2025, vol. 21, no. 1

Socioemotional Wealth and Family Firm Performance: The Moderating Role of CEO Tenure and Millennial CEO

ÅBERG, C., A. CALABRÒ, A. VALENTINO, M. TORCHIA, "Socioemotional Wealth and Family Firm Performance: The Moderating Role of CEO Tenure and Millennial CEO", *British Journal of Management*, 2024, vol. 35, no. 4, pp. 2103-2121

Family business and international business: Breaking silos and establishing a rigorous way forward

ARREGLE, J.-L., A. CALABRÒ, M. A. HITT, L. KANO, C. SCHWENS, "Family business and international business: Breaking silos and establishing a rigorous way forward", *Journal of World Business*, 2024, vol. 59, no. 3, pp. 101532

Preparing the successor through familial support and legitimacy: a multilevel framework

SAEED, S., D. GIMENEZ-JIMENEZ, A. CALABRÒ, S. KRAUS, "Preparing the successor through familial support and legitimacy: a multilevel framework", *Entrepreneurship & Regional Development*, 2024, pp. 1-24

Strategic transitions: unraveling the impact of socioemotional wealth and generational cohorts on succession planning in family SMEs

BANG, N. P., A. CALABRÒ, A. VALENTINO, "Strategic transitions: unraveling the impact of socioemotional wealth and generational cohorts on succession planning in family SMEs", *International Journal of Entrepreneurial Behavior & Research*, 2024, vol. 30, no. 1, pp. 23-51

Nearby or faraway? Determinants of target selection in family firm acquisitions

CALABRÒ, A., I. REQUEJO, F. REYES-REINA, M. J. SANCHEZ-BUENO, I. SUÁREZ-GONZÁLEZ, "Nearby or faraway? Determinants of target selection in family firm acquisitions", *International Business Review*, 2024, vol. 33, no. 4, pp. 102295

Family Firms' Shareholder Structure and International Acquisitions: A Differentiated Socioemotional Wealth Approach

CALABRÒ, A., M. TORCHIA, F. QUARATO, A. VALENTINO, D. R. CAMBREA, F.-W. LOHE, "Family Firms' Shareholder Structure and International Acquisitions: A Differentiated Socioemotional Wealth Approach", *Family Business Review*, 2024, vol. 37, no. 2, pp. 244-266

Wait or pivot? Family and non-family firms' strategic responses to COVID-19 and employment change

ISSAH, W., A. CALABRÒ, T. CLAUSS, A. VALENTINO, L. DIAZ-MATAJIRA, "Wait or pivot? Family and non-family firms' strategic responses to COVID-19 and employment change", *Journal of Business Research*, 2024, vol. 184, pp. 114885

External corporate venturing in family firms: a behavioural perspective

CAMPOPIANO, G., M. BRUMANA, M. BAÙ, A. CALABRÒ, "External corporate venturing in family firms: a behavioural perspective", *Entrepreneurship & Regional Development*, 2024, pp. 1-23

The Impact of Digitalization on Family Firms' Performance: The Moderating Role of Family Goals

ISSAH, W. B., A. CALABRÒ, "The Impact of Digitalization on Family Firms' Performance: The Moderating Role of Family Goals", *IEEE Transactions on Engineering Management*, 2024, vol. 71, pp. 3727-3740

Family firms' equity entry modes: Bridging family business and international business

D'ALLURA, G. M., A. CALABRÒ, M. BANNÒ, V. PISANO, "Family firms' equity entry modes: Bridging family business and international business", *Journal of Management & Organization*, 2024, pp. 1-21

We don't fire! Family firms and employment change during the COVID-19 pandemic

CANO-RUBIO, M., A. BARROSO, R. SANGUINO, A. VALENTINO, A. CALABRÒ, R. BASCO, "We don't fire! Family firms and employment change during the COVID-19 pandemic", *Journal of Family Business Management*, 2024, vol. 14, no. 6, pp. 1153-1172

A multi-voiced account of family entrepreneuring research: expanding the agenda of family entrepreneurship

AL-DAJANI, H., N. P. BANG, R. BASCO, A. CALABRÒ, J. C. Y. CHENG, E. CLINTON, J. J. DASPIT, A. DE MASSIS, A. DISCUA CRUZ, L. GARCIA-LORENZO, W. B. GARTNER, O. GERMAIN, S. GHERARDI, J. HELIN, M. IMAS, S. JACK, M. MCADAM, M. RADU-LEFEBVRE, P. ROVELLI, M. TILLMAR, M. TORCHIA, K. VERDUIJN, F. WELTER, "A multi-voiced account of family entrepreneuring research: expanding the agenda of family

entrepreneurship", International Journal of Entrepreneurial Behavior & Research , 2024, vol. 30, no. 9, pp. 2185-2233

Commitment Helps: The Positive Effects of Long-Term Orientation and Family Ownership on Firms' International Expansion

FRERICH, S., A. CALABRÒ, M. TORCHIA, "Commitment Helps: The Positive Effects of Long-Term Orientation and Family Ownership on Firms' International Expansion", Entrepreneurship Research Journal, 2024, vol. 14, no. 4, pp. 1887-1920

Trapped in a "golden cage"! The legitimization of women leadership in family business

CALABRÒ, A., E. CONTI, S. MASÈ, "Trapped in a "golden cage"! The legitimization of women leadership in family business", Journal of Family Business Strategy, 2023, pp. 100569

CEO successions in times of decline and prosperity: restoring aspiration and performance implications in family firms

CALABRÒ, A., M. TORCHIA, H. YEZZA, F. QUARATO, "CEO successions in times of decline and prosperity: restoring aspiration and performance implications in family firms", International Journal of Entrepreneurial Behavior & Research , 2023, vol. 29, no. 9/10, pp. 2023-2044

Board openness and family firm internationalization: a social capital perspective

DEBELLIS, F., M. TORCHIA, F. QUARATO, A. CALABRÒ, "Board openness and family firm internationalization: a social capital perspective", Small Business Economics, 2023, vol. 60, no. 4, pp. 1431-1448

Business families do it differently! Navigating cycles and waves of family firm internationalization

CALABRÒ, A., U. MAYRHOFER, A. VALENTINO, "Business families do it differently! Navigating cycles and waves of family firm internationalization", International Journal of Entrepreneurial Behavior & Research , 2023, vol. 29, no. 5, pp. 1075-1098

The adoption of codes of ethics in family businesses: theoretical profiles and empirical evaluation

D'ALLURA, G. M., A. CALABRÒ, M. SANTANGELO, "The adoption of codes of ethics in family businesses: theoretical profiles and empirical evaluation", Journal of Family Business Management, 2023, vol. 13, no. 4, pp. 1174-1189

Effect of environmental dynamism on entrepreneurial orientation in family firms: the moderating role of informal institutions

YILDIRIM-ÖKTEM, Ö., I. ERDOGAN, A. CALABRÒ, O. S. KIRATLI, "Effect of environmental dynamism on entrepreneurial orientation in family firms: the moderating role of informal institutions", Journal of Family Business Management, 2023, vol. 13, no. 4, pp. 1277-1305

International entrepreneurship: analysing the current state of research

LI, H., Q. KANG, A. CALABRÒ, S. KRAUS, P. JONES, "International entrepreneurship: analysing the current state of research", European Journal of International Management, 2023, vol. 21, no. 1, pp. 96-120

Establishing trust in the sharing economy: an analysis of organizational, systems and interpersonal level trust

CALABRÒ, A., T. M. NISAR, M. TORCHIA, H.-T. TSENG, "Establishing trust in the sharing economy: an analysis of organizational, systems and interpersonal level trust", *Information Technology & People*, 2023, vol. 36, no. 7, pp. 3023-3047

We are family! The role of family members' identification in the internationalization of family firms

ALAYO, M., A. MASEDA, T. ITURRALDE, A. CALABRÒ, "We are family! The role of family members' identification in the internationalization of family firms", *European Management Journal*, 2023, vol. 41, no. 5, pp. 792-801

Transgenerational entrepreneurship in family firms: a configurational approach

CALABRÒ, A., M. TORCHIA, A. KALLMUENZER, H. YEZZA, C. FENG, "Transgenerational entrepreneurship in family firms: a configurational approach", *Review of Managerial Science*, 2023, vol. 17, no. 7, pp. 2535-2554

Network establishment in family firm internationalisation: a family social capital perspective

DINH, T. Q., A. CALABRÒ, M. TORCHIA, "Network establishment in family firm internationalisation: a family social capital perspective", *European Journal of International Management*, 2023, vol. 21, no. 2, pp. 292-325

Motivating Next-generation Family Business Members to Act Entrepreneurially: a Role Identity Perspective

CANOVI, M., C. SUCCI, R. LABAKI, A. CALABRÒ, "Motivating Next-generation Family Business Members to Act Entrepreneurially: a Role Identity Perspective", *Journal of the Knowledge Economy*, 2023, vol. 14, no. 3, pp. 2187-2214

CEO succession game in family firms: Owners vs. advisors

MAHTO, R. V., D. E. CAVAZOS, A. CALABRÒ, J. P. VANEVENHOVEN, "CEO succession game in family firms: Owners vs. advisors", *Journal of Small Business Management*, 2023, vol. 61, no. 6, pp. 2714-2731

Is small and medium-sized beautiful? The structure and evolution of family SMEs research

VALENZA, G., A. CAPUTO, A. CALABRÒ, "Is small and medium-sized beautiful? The structure and evolution of family SMEs research", *Journal of Family Business Management*, 2023, vol. 13, no. 2, pp. 453-485

Financial reporting in family firms: a socioemotional wealth approach toward information quality

CALABRÒ, A., M. CAMERAN, D. CAMPA, A. , K. PETTINICCHIO, "Financial reporting in family firms: a socioemotional wealth approach toward information quality", *Journal of Small Business Management*, 2022, vol. 60, no. 4, pp. 926-960

Internationalisation of family firms: the role of networks and coopetition

KALLMÜNZER, A., A. MAURACHER, J. GAST, S. KRAUS, A. CALABRÒ, "Internationalisation of family firms: the role of networks and coopetition", *European Journal of International Management*, 2022, vol. 18, no. 4, pp. 495

Family-owned multinational enterprises in the post-pandemic global economy

CALABRÒ, A., J. J. CHRISMAN, L. KANO, "Family-owned multinational enterprises in the post-pandemic global economy", *Journal of International Business Studies*, 2022, vol. 53, no. 5, pp. 920-935

The impact of family harmony on family SMEs' performance: the mediating role of information technologies

DUTOT, V., F. BERGERON, A. CALABRÒ, "The impact of family harmony on family SMEs' performance: the mediating role of information technologies", *Journal of Family Business Management*, 2022, vol. 12, no. 4, pp. 1131-1151

The Impact of Politically Connected CEOs and Boards of Directors on Firm Performance: A Study of Vietnamese Family and Nonfamily Firms

DINH, T. Q., A. CALABRÒ, G. CAMPOPIANO, R. BASCO, "The Impact of Politically Connected CEOs and Boards of Directors on Firm Performance: A Study of Vietnamese Family and Nonfamily Firms", *Entrepreneurship Theory and Practice*, 2022, vol. 46, no. 5, pp. 1284-1316

Family managers' propensity towards mergers and acquisitions: the role of performance feedback

SANTULLI, R., C. GALLUCCI, M. TORCHIA, A. CALABRÒ, "Family managers' propensity towards mergers and acquisitions: the role of performance feedback", *Journal of Small Business and Enterprise Development*, 2022, vol. 29, no. 2, pp. 293-310

The impact of boards of directors' characteristics on cash holdings in uncertain times

CAMBREA, D. R., A. CALABRÒ, M. LA ROCCA, F. PAOLONE, "The impact of boards of directors' characteristics on cash holdings in uncertain times", *Journal of Management and Governance*, 2022, vol. 26, no. 1, pp. 189-221

Out of the Comfort Zone! Family Leaders' Subsidiary Ownership Choices and the Role of Vulnerabilities

PONGELLI, C., A. CALABRÒ, F. QUARATO, A. MINICHILLI, G. CORBETTA, "Out of the Comfort Zone! Family Leaders' Subsidiary Ownership Choices and the Role of Vulnerabilities", *Family Business Review*, 2021, vol. 34, no. 4, pp. 404-424

Business families in times of crises: The backbone of family firm resilience and continuity

CALABRÒ, A., H. FRANK, A. MINICHILLI, J. SUESS-REYES, "Business families in times of crises: The backbone of family firm resilience and continuity", *Journal of Family Business Strategy*, 2021, vol. 12, no. 2, pp. 100-112

Entrepreneurial Orientation and Family Firm Performance: The Moderating Role of TMT Identity-Based and Knowledge-Based Faultlines

CALABRÒ, A., R. SANTULLI, M. TORCHIA, C. GALLUCCI, "Entrepreneurial Orientation and Family Firm Performance: The Moderating Role of TMT Identity-Based and Knowledge-Based Faultlines", *Entrepreneurship Theory and Practice*, 2021, vol. 45, no. 4, pp. 838-866

An Intergeneration Solidarity Perspective on Succession Intentions in Family Firms

GIMENEZ-JIMENEZ, D., L. F. EDELMAN, T. MINOLA, A. CALABRÒ, L. CASSIA, "An Intergeneration Solidarity Perspective on Succession Intentions in Family Firms", *Entrepreneurship Theory and Practice*, 2021, vol. 45, no. 4, pp. 740-766

Family-centered goals, geographic focus and family firms' internationalization: a study on export performance

PONGELLI, C., A. VALENTINO, A. CALABRÒ, M. CAROLI, "Family-centered goals, geographic focus and family firms' internationalization: a study on export performance", *Entrepreneurship & Regional Development*, 2021, vol. 33, no. 7-8, pp. 580-598

The role of human capital on family firm innovativeness: the strategic leadership role of family board members

CALABRÒ, A., M. TORCHIA, D. G. JIMENEZ, S. KRAUS, "The role of human capital on family firm innovativeness: the strategic leadership role of family board members", *International Entrepreneurship and Management Journal*, 2021, vol. 17, no. 1, pp. 261-287

Disentangling the drivers of family firms internationalization through the lens of socioemotional wealth

LOHE, F.-W., A. CALABRÒ, M. TORCHIA, "Disentangling the drivers of family firms internationalization through the lens of socioemotional wealth", *Journal of International Entrepreneurship*, 2021, vol. 19, no. 4, pp. 479-509

Investment decisions of family firms in the three largest euro countries: the role of the financial crisis

QUARATO, F., D. R. CAMBREA, A. CALABRÒ, "Investment decisions of family firms in the three largest euro countries: the role of the financial crisis", *Finance Research Letters*, 2021, vol. 42, pp. 101980

Dynamics of Conflicts in Family Firms: Towards a Non-Linear Approach to the Succession Process

YEZZA, H., D. CHABAUD, A. CALABRÒ, "Dynamics of Conflicts in Family Firms: Towards a Non-Linear Approach to the Succession Process", *Journal of Enterprising Culture*, 2021, vol. 29, no. 02, pp. 79-107

TMT Involvement in Family Firm's Growth-Related Strategic Decision-Making: A Dynamic Capability Perspective

TORCHIA, M., A. CALABRÒ, A. WALTHER, "TMT Involvement in Family Firm's Growth-Related Strategic Decision-Making: A Dynamic Capability Perspective", *Management international*, 2021, vol. 25, no. 5, pp. 131-150

International Expansion of Family Firms in the Arab World

FRERICH, S., M. TORCHIA, A. CALABRÒ, "International Expansion of Family Firms in the Arab World", *Revue de l'Entrepreneuriat*, 2021, vol. 20, no. 1, pp. 104-133

Beyond agency and stewardship theory: shareholder–manager relationships and governance structures in family firms

LÖHDE, A. S. K., G. CAMPOPIANO, A. CALABRÒ, "Beyond agency and stewardship theory: shareholder–manager relationships and governance structures in family firms", *Management Decision*, 2020, vol. 59, no. 2, pp. 390-405

The “Most Wanted”: The Role of Family Strategic Resources and Family Involvement in CEO Succession Intention

CAMPOPIANO, G., A. CALABRÒ, R. BASCO, "The “Most Wanted”: The Role of Family Strategic Resources and Family Involvement in CEO Succession Intention", *Family Business Review*, 2020, vol. 33, no. 3, pp. 284-309

Joint (Ad)ventures—Family firms' international entry mode choices for emerging markets

LOEHDE, A. S. K., A. CALABRÒ, M. TORCHIA, S. KRAUS, "Joint (Ad)ventures—Family firms' international entry mode choices for emerging markets", *International Journal of Entrepreneurial Behavior & Research*, 2020, vol. 26, no. 6, pp. 1235-1258

Effects of Task Conflict on Board Task Performance in Family Firms: The Importance of Board Openness

KANADLI, S. B., M. TORCHIA, P. GABALDON, A. CALABRÒ, "Effects of Task Conflict on Board Task Performance in Family Firms: The Importance of Board Openness", *Journal of Family Business Strategy*, 2020, vol. 11, no. 2, pp. 100350

Understanding the main drivers of family firm longevity: the role of business family learning

LÖHDE, A. S. K., A. CALABRÒ, M. TORCHIA, "Understanding the main drivers of family firm longevity: the role of business family learning", *International Studies of Management & Organization*, 2020, vol. 50, no. 2, pp. 130-152

The Enigma of the Family Successor–Firm Performance Relationship: A Methodological Reflection and Reconciliation Attempt

AHRENS, J.-P., A. CALABRÒ, J. HUYBRECHTS, M. WOYWODE, "The Enigma of the Family Successor–Firm Performance Relationship: A Methodological Reflection and Reconciliation Attempt", *Entrepreneurship Theory and Practice*, 2019, vol. 43, no. 3, pp. 437-474

Asian Family Firms through Corporate Governance and Institutions: A Systematic Review of the Literature and Agenda for Future Research

DINH, T. Q., A. CALABRÒ, "Asian Family Firms through Corporate Governance and Institutions: A Systematic Review of the Literature and Agenda for Future Research", *International Journal of Management Reviews*, 2019, vol. 21, no. 1, pp. 50-75

Innovation in Family Firms: A Systematic Literature Review and Guidance for Future Research

CALABRÒ, A., M. VECCHIARINI, J. GAST, G. CAMPOPIANO, A. DE MASSIS, S. KRAUS, "Innovation in Family Firms: A Systematic Literature Review and Guidance for Future Research", *International Journal of Management Reviews*, 2019, vol. 21, no. 3, pp. 317-355

They Are Not All the Same! Investigating the Effect of Executive versus Non-executive Family Board Members on Firm Performance

BASCO, R., G. CAMPOPIANO, A. CALABRÒ, S. KRAUS, "They Are Not All the Same! Investigating the Effect of Executive versus Non-executive Family Board Members on Firm Performance", *Journal of Small Business Management*, 2019, vol. 57, no. sup2, pp. 637-657

Family ownership concentration and firm internationalization: integrating principal-principal and socioemotional wealth perspectives

SANTULLI, R., M. TORCHIA, A. CALABRÒ, C. GALLUCCI, "Family ownership concentration and firm internationalization: integrating principal-principal and socioemotional wealth perspectives", *Journal of International Entrepreneurship*, 2019, vol. 17, no. 2, pp. 220-248

Open Innovation in SMEs: A Systematic Literature Review

TORCHIA, M., A. CALABRÒ, "Open Innovation in SMEs: A Systematic Literature Review", Journal of Enterprising Culture, 2019, vol. 27, no. 02, pp. 201-228

Transgenerational entrepreneurship around the world: Implications for family business research and practice

BASCO, R., A. CALABRÒ, G. CAMPOPIANO, "Transgenerational entrepreneurship around the world: Implications for family business research and practice", Journal of Family Business Strategy, 2019, vol. 10, no. 4, pp. 100249

Family firms' international make-or-buy decisions: Captive offshoring, offshore outsourcing, and the role of home region focus

PONGELLI, C., A. CALABRÒ, R. BASCO, "Family firms' international make-or-buy decisions: Captive offshoring, offshore outsourcing, and the role of home region focus", Journal of Business Research, 2019, vol. 103, pp. 596-606

The Courage to choose! Primogeniture and Leadership Succession in Family Firms

AMORE, M. D., A. CALABRÒ, A. MINICHILLI, M. BROGI, "The Courage to choose! Primogeniture and Leadership Succession in Family Firms", Strategic Management Journal, 2018, vol. 39, pp. 2014-2035

Navigating the waters of family business research: Options and learnings for young scholars

CALABRÒ, A., A. MINICHILLI, D. MUSSOLINO, A. VAN GILS, "Navigating the waters of family business research: Options and learnings for young scholars", Journal of Family Business Strategy, 2018, vol. 9, no. 1, pp. 27-32

Women directors contribution to organizational innovation: A behavioral approach

TORCHIA, M., A. CALABRÒ, P. GABALDON, S. B. KANADLI, "Women directors contribution to organizational innovation: A behavioral approach", Scandinavian Journal of Management, 2018, vol. 34, no. 2, pp. 215-224

Entrepreneurial paths to family firm performance

KRAUS, S., A. KALLMUENZER, D. STIEGER, M. PETERS, A. CALABRÒ, "Entrepreneurial paths to family firm performance", Journal of Business Research, 2018, vol. 88, pp. 382-387

The salient role of institutions in Women's entrepreneurship: a critical review and agenda for future research

GIMÉNEZ, D., A. CALABRÒ, "The salient role of institutions in Women's entrepreneurship: a critical review and agenda for future research", International Entrepreneurship and Management Journal, 2018, vol. 14, no. 4, pp. 857-882

A receiver's approach to family business brands

BOTERO, I. C., C. B. ASTRACHAN, A. CALABRÒ, "A receiver's approach to family business brands", Journal of Family Business Management, 2018, vol. 8, no. 2, pp. 94-112

Family Ownership Goals and Socioemotional Wealth: Evidence from Finnish Family Firms

TORCHIA, M., M. RAUTIAINEN, A. CALABRÒ, T. IKÄHEIMONEN, T. PIHKALA, M. IKÄVALKO, "Family Ownership Goals and Socioemotional Wealth: Evidence from Finnish Family Firms", Journal of Enterprising

Increasing the Governance Standards of Public-Private Partnerships in Healthcare. Evidence from Italy

TORCHIA, M., A. CALABRÒ, "Increasing the Governance Standards of Public-Private Partnerships in Healthcare. Evidence from Italy", *Public Organization Review*, 2018, vol. 18, no. 1, pp. 93-110

Principal-principal conflicts and family firm growth

CALABRÒ, A., G. CAMPOPIANO, R. BASCO, "Principal-principal conflicts and family firm growth", *Journal of Family Business Management*, 2017, vol. 7, no. 3, pp. 291-308

Please do not disturb! Differentiating board tasks in family and non-family firms during financial distress

LOHE, F.-W., A. CALABRÒ, "Please do not disturb! Differentiating board tasks in family and non-family firms during financial distress", *Scandinavian Journal of Management*, 2017, vol. 33, no. 1, pp. 36-49

Got a plan in the pipeline? Nominating committee's information processing in executive successions

WALTHER, A., A. CALABRÒ, M. MORNER, "Got a plan in the pipeline? Nominating committee's information processing in executive successions", *Management Decision*, 2017, vol. 55, no. 10, pp. 2200-2217

The role of behaviorally integrated nominating committees in non-executive director selection processes

WALTHER, A., M. MORNER, A. CALABRÒ, "The role of behaviorally integrated nominating committees in non-executive director selection processes", *European Management Journal*, 2017, vol. 35, no. 3, pp. 351-361

Governance structure and internationalization of family-controlled firms: The mediating role of international entrepreneurial orientation

CALABRÒ, A., G. CAMPOPIANO, R. BASCO, T. PUKALL, "Governance structure and internationalization of family-controlled firms: The mediating role of international entrepreneurial orientation", *European Management Journal*, 2017, vol. 35, no. 2, pp. 238-248

Who should sit there? Effects of family-oriented objectives on board composition

BASCO, R., A. CALABRÒ, "Who should sit there? Effects of family-oriented objectives on board composition", *International Journal of Entrepreneurial Venturing*, 2017, vol. 9, no. 1, pp. 81

"Whom do I want to be the next CEO?" Desirable successor attributes in family firms

BASCO, R., A. CALABRÒ, "'Whom do I want to be the next CEO?' Desirable successor attributes in family firms", *Journal of Business Economics*, 2017, vol. 87, no. 4, pp. 487-509

Weathering the storm: Family ownership, governance and performance through the financial and economic crisis

MINICHILLI, A., M. BROGI, A. CALABRÒ, "Weathering the storm: Family ownership, governance and performance through the financial and economic crisis", *Corporate Governance: An International Review*, 2016, vol. 24, no. 6, pp. 552-568

Family firm internationalization: A configurational approach

KRAUS, S., H. MENSCHING, A. CALABRÒ, C.-F. CHENG, M. FILSER, "Family firm internationalization: A configurational approach", *Journal of Business Research*, 2016, vol. 69, no. 11, pp. 5473-5478

What Does Really Matter in the Internationalization of Small and Medium-Sized Family Businesses?

CALABRÒ, A., M. BROGI, M. TORCHIA, "What Does Really Matter in the Internationalization of Small and Medium-Sized Family Businesses?", *Journal of Small Business Management*, 2016, vol. 54, no. 2, pp. 679-696

Innovation in family firms — Examining the inventory and mapping the path

FILSER, M., A. BREM, J. GAST, S. KRAUS, A. CALABRÒ, "Innovation in family firms — Examining the inventory and mapping the path", *International Journal of Innovation Management*, 2016, vol. 20, no. 06, pp. 1650054

Open innovation search strategies in family and non-family SMEs

BASCO, R., A. CALABRÒ, "Open innovation search strategies in family and non-family SMEs", *Academia Revista Latinoamericana de Administración*, 2016, vol. 29, no. 3, pp. 279-302

Board of directors and financial transparency and disclosure. Evidence from Italy

TORCHIA, M., A. CALABRÒ, "Board of directors and financial transparency and disclosure. Evidence from Italy", *Corporate Governance - International Journal of Business in Society*, 2016, vol. 16, no. 3, pp. 593-608

Turning innovativeness into domestic and international corporate venturing: the moderating effect of high family ownership and influence

CALABRÒ, A., T. MINOLA, G. CAMPOPIANO, T. PUKALL, "Turning innovativeness into domestic and international corporate venturing: the moderating effect of high family ownership and influence", *European Journal of International Management*, 2016, vol. 10, no. 5, pp. 505-533

Internationalisation of family and non-family firms: a conjoint experiment among CEOs

MENSCHING, H., A. CALABRÒ, F. EGGERS, S. KRAUS, "Internationalisation of family and non-family firms: a conjoint experiment among CEOs", *European Journal of International Management*, 2016, vol. 10, no. 5, pp. 581-604

Does family involvement foster or hinder firm performance? The missing role of family-based branding strategies

GALLUCCI, C., R. SANTULLI, A. CALABRÒ, "Does family involvement foster or hinder firm performance? The missing role of family-based branding strategies", *Journal of Family Business Strategy*, 2015, vol. 6, no. 3, pp. 155-165

Board of Directors' Diversity, Creativity, and Cognitive Conflict

TORCHIA, M., A. CALABRÒ, M. MORNER, "Board of Directors' Diversity, Creativity, and Cognitive Conflict", *International Studies of Management & Organization*, 2015, vol. 45, no. 1, pp. 6-24

Public–Private Partnerships in the Health Care Sector: A systematic review of the literature

TORCHIA, M., A. CALABRÒ, M. MORNER, "Public–Private Partnerships in the Health Care Sector: A systematic review of the literature", *Public Management Review*, 2015, vol. 17, no. 2, pp. 236-261

The Internationalization of Family Firms

PUKALL, T. J., A. CALABRÒ, "The Internationalization of Family Firms", *Family Business Review*, 2014, vol. 27, no. 2, pp. 103-125

Pioneering Research on Actual Board Behaviour

GABRIELSSON, J., A. CALABRÒ, H. VAN EES, A. MINICHILLI, "Pioneering Research on Actual Board Behaviour", *International Journal of Business Governance and Ethics*, 2014, vol. 9, no. 2, pp. 115-120

Paternalistic leadership in family firms: Types and implications for intergenerational succession

MUSSOLINO, D., A. CALABRÒ, "Paternalistic leadership in family firms: Types and implications for intergenerational succession", *Journal of Family Business Strategy*, 2014, vol. 5, no. 2, pp. 197-210

The influence of ownership structure and board strategic involvement on international sales: The moderating effect of family involvement

CALABRÒ, A., M. TORCHIA, T. PUKALL, D. MUSSOLINO, "The influence of ownership structure and board strategic involvement on international sales: The moderating effect of family involvement", *International Business Review*, 2013, vol. 22, no. 3, pp. 509-523

Ownership and control in local public utilities: the Italian case

CALABRÒ, A., M. TORCHIA, F. RANALLI, "Ownership and control in local public utilities: the Italian case", *Journal of Management and Governance*, 2013, vol. 17, no. 4, pp. 835-862

How do boards of directors contribute to family SME export intensity? The role of formal and informal governance mechanisms

CALABRÒ, A., D. MUSSOLINO, "How do boards of directors contribute to family SME export intensity? The role of formal and informal governance mechanisms", *Journal of Management and Governance*, 2013, vol. 17, no. 2, pp. 363-403

Governance-Mechanismen in Familienunternehmen: Inhibitoren oder Katalysatoren für die Internationalisierung des Unternehmens

PUKALL, T., A. CALABRÒ, M. HUSE, "Governance-Mechanismen in Familienunternehmen: Inhibitoren oder Katalysatoren für die Internationalisierung des Unternehmens", *ZfKE – Zeitschrift für KMU und Entrepreneurship*, 2013, vol. 61, no. 4, pp. 243-263

Women Directors on Corporate Boards: From Tokenism to Critical Mass

TORCHIA, M., A. CALABRÒ, M. HUSE, "Women Directors on Corporate Boards: From Tokenism to Critical Mass", *Journal of Business Ethics*, 2011, vol. 102, no. 2, pp. 299-317

Conflicts of Interest and Governance Mechanisms in Italian Local Public Utilities

CALABRÒ, A., M. TORCHIA, "Conflicts of Interest and Governance Mechanisms in Italian Local Public Utilities", *International Journal of Public Administration*, 2011, vol. 34, no. 7, pp. 447-460

Proprietà e controllo nelle imprese di servizi pubblici locali

TORCHIA, M., A. CALABRÒ, "Proprietà e controllo nelle imprese di servizi pubblici locali", *Impresa Progetto - Electronic Journal of Management*, 2011, no. 1, pp. 1-19

Conflitti di interesse e meccanismi di governance nelle "local public utilities" italiane

CALABRÒ, A., M. TORCHIA, "Conflitti di interesse e meccanismi di governance nelle "local public utilities" italiane", Banca Impresa Società, 2011, vol. 30, no. 1, pp. 105-136

Critical mass theory and women directors' contribution to board strategic tasks

TORCHIA, M., A. CALABRÒ, M. HUSE, M. BROGI, "Critical mass theory and women directors' contribution to board strategic tasks", Corporate Board role duties and composition, 2010, vol. 6, no. 3, pp. 42-51

Påvirker kvinner i styrer bedriftens innovasjonsevne?

TORCHIA, M., A. CALABRÒ, M. HUSE, "Påvirker kvinner i styrer bedriftens innovasjonsevne?", Magma, 2010, vol. 13, no. 7

The role of board of directors in the internationalisation process of small and medium sized family businesses

CALABRÒ, A., D. MUSSOLINO, M. HUSE, "The role of board of directors in the internationalisation process of small and medium sized family businesses", International Journal of Globalisation and Small Business, 2009, vol. 3, no. 4, pp. 393-411

Tendenze recenti nelle ricerche sulla pubblica amministrazione Europa

CALABRÒ, A., D. CEPIKU, "Tendenze recenti nelle ricerche sulla pubblica amministrazione Europa", Rivista Italiana di Ragioneria e di Economia Aziendale, 2008, vol. 108, no. 3/4, pp. 263-277

Edited Books

Family Business Sustainability Case Studies Across the World

JAYAKUMAR, T., E. CONTI, A. CALABRÒ, A. A. AMAYA RIVAS, Y. E. RODRÍGUEZ (Eds.), "Family Business Sustainability Case Studies Across the World" - 2025, Edward Elgar Publishing, Great Britain

Women, Family and Family Businesses Across Entrepreneurial Contexts

LE LOARNE – LEMAIRE, S., C. G. BRUSH, A. CALABRÒ, A. MAÂLAOUI (Eds.), "Women, Family and Family Businesses Across Entrepreneurial Contexts" - 2022, Edward Elgar Publishing, Great Britain

A Research Agenda for Family Business: A Way Ahead for the Field

CALABRÒ, A. (Ed.), "A Research Agenda for Family Business: A Way Ahead for the Field" - 2022, Edward Elgar Publishing, Great Britain

Family Business Case Studies Across the World: Succession and Governance in a Disruptive Era

CHENG, J., L. DÍAZ-MATAJIRA, N. P. BANG, R. BASCO, A. CALABRÒ, A. E. JAMES, G. SAMARA (Eds.), "Family Business Case Studies Across the World: Succession and Governance in a Disruptive Era" - 2022, Edward Elgar Publishing, Great Britain

Other

Not just numbers: Socioemotional wealth as a key to understanding and managing family businesses - Non solo numeri: la ricchezza socio-emotiva come chiave per capire e gestire le imprese familiari

CALABRÒ, A., "Not just numbers: Socioemotional wealth as a key to understanding and managing family businesses - Non solo numeri: la ricchezza socio-emotiva come chiave per capire e gestire le imprese familiari", SDA Bocconi Insight, 7 October 2025

Entry (in Dictionary or Encyclopedia)

Internationalization

CALABRÒ, A., "Internationalization" in Elgar Encyclopedia of Family Business., Carole Howorth, Allan Discua Cruz (Eds.), Edward Elgar Publishing, pp. 271-272, 2024

Contribution to Chapters, Books or Research Monographs

Family-Managed Firms and Productivity: Evidence from Urban Areas

BASCO, R., S. AMATO, S. GÓMEZ-ANSÓN, A. CALABRÒ, "Family-Managed Firms and Productivity: Evidence from Urban Areas" in Family Business and Regional Development., Rodrigo Basco, Roger Stough, Lech Suwala (Eds.), Routledge, Taylor and Francis Group, chap. 3, 2021

How can qualitative research advance the understanding of family firms' internationalization? A multiple case study of family firms internationalizing into China and India

PONGELLI, C., A. CALABRÒ, "How can qualitative research advance the understanding of family firms' internationalization? A multiple case study of family firms internationalizing into China and India" in Handbook of Qualitative Research Methods for Family Business., Alfredo De Massis, Nadine Kammerlander (Eds.), Edward Elgar Publishing, chap. 9, 2020

Transgenerational entrepreneurial family firms and formal institutions: exploring the impact of entrepreneurial orientation on family firm performance in different formal institutional settings

JIMENEZ, D. G., A. CALABRÒ, "Transgenerational entrepreneurial family firms and formal institutions: exploring the impact of entrepreneurial orientation on family firm performance in different formal institutional settings" in Family Firms and Institutional Contexts., Giorgia M. D'Allura, Andrea Colli, Sanjay Goel (Eds.), Edward Elgar Publishing, chap. 11, pp. 232-258, 2019

Understanding Family Firms' Entry Mode Choices When Going to China and India: An International Opportunity Identification-Based Approach

LÖHDE, A. S. K., A. CALABRÒ, "Understanding Family Firms' Entry Mode Choices When Going to China and India: An International Opportunity Identification-Based Approach" in The Palgrave Handbook of

Heterogeneity among Family Firms., Esra Memili, Clay Dibrell (Eds.), Springer International Publishing, pp. 847-872, 2019

Boards and Value Creation in Family Firms : An Extended Team Production Approach

GABRIELSSON, J., A. CALABRÒ, M. HUSE, "Boards and Value Creation in Family Firms : An Extended Team Production Approach" in The Handbook of Board Governance., Richard Leblanc (Ed.), Wiley, pp. 748-763, 2016

Co-Production: An Alternative to the Partial Privatization Processes in Italy and Norway

CALABRÒ, A., "Co-Production: An Alternative to the Partial Privatization Processes in Italy and Norway" in New Public Governance, the Third Sector, and Co-Production., Victor Pestoff, Taco Brandsen, Bram Verschuere (Eds.), Routledge, Taylor and Francis Group, chap. 17, 2012

L'internazionalizzazione delle imprese a carattere familiare: il caso della provincia di Latina

BROGI, M., A. CALABRÒ, S. ALIOTO, A. TEICHNER, "L'internazionalizzazione delle imprese a carattere familiare: il caso della provincia di Latina" in Internazionalizzazione e delocalizzazione delle imprese. Tra globalizzazione ed economia locale quale futuro per Latina e il suo territorio., D. Strangio (Ed.), McGraw-Hill Education, pp. 159-201, 2012

Paternalistic Relationships between Senior and Junior Generations: Effects on Family Firms' Entrepreneurial Activities

CALABRÒ, A., D. MUSSOLINO, "Paternalistic Relationships between Senior and Junior Generations: Effects on Family Firms' Entrepreneurial Activities" in Entrepreneurship issues. An international perspective., C. Bettinelli, G. Dossena (Eds.), Sestante Edizioni, 2012

Conflicts of Interest, Corruption, and Ethics in Public Services: A Public Governance Approach

CALABRÒ, A., "Conflicts of Interest, Corruption, and Ethics in Public Services: A Public Governance Approach" in Social Accounting and Public Management. Accountability for the Public Good., Stephen P. Osborne, Amanda Ball (Eds.), Routledge, Taylor and Francis Group, chap. 24, 2011

The local governance of migration in the metropolitan Rome area

CALABRÒ, A., V. FERRARO, S. TESTARMATA, "The local governance of migration in the metropolitan Rome area" in Local Governance and its Impact on Public Service Management., Giuseppe Grossi, Riccardo Mussari, Christoph Reichard (Eds.), CEDAM, 2009

Other in Journals

Book Review: Bruce Kogut (Ed.) The Small Worlds of Corporate Governance

CALABRÒ, A., "Book Review: Bruce Kogut (Ed.) The Small Worlds of Corporate Governance", Organization Studies, 2014, vol. 35, no. 5, pp. 791-793

Research Monographs

Governance Structures and Mechanisms in Public Service Organizations: Theories, Evidence and Future Directions

CALABRÒ, A. - "Governance Structures and Mechanisms in Public Service Organizations: Theories, Evidence and Future Directions" - 2011, Physica-Verlag HD