

Oriana Ciani

Associate Professor of Practice



Knowledge group: Government, Health and Not for Profit

Research domains: Health Economics and HTA

Teaching domains: Outcome Research, Systematic Reviews, Economic Evaluations of Drugs, Health Technology Assessment, Medical Devices and Healthcare Programs

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Biography

Oriana Ciani is an Associate Professor of Practice in the Public Management and Policy, Health Economics, and HTA (Health Technology Assessment) Area at SDA Bocconi School of Management.

Her collaboration with SDA began in 2010. She coordinates the Epidemiology and Public Health module in the "Master of International Health Care Management, Economics and Politics" (MIHMEP) and teaches in numerous training courses for healthcare professionals on health economics and economic evaluation of healthcare interventions.

Her research interests focus on the use of Health Technology Assessment (HTA) in healthcare decision-making processes, methodological aspects of health technology assessments, particularly in the field of medical devices and digital technologies, evidence synthesis to inform policy choices. Oriana earned her PhD from the University of Exeter Medical School (UK) with a thesis on the validation of surrogate outcomes, which remains one of her main areas of interest.

She has participated in numerous national and international research projects, involving various partners, such as MedTecHTA (FP7 no. 305694), Mapping NCD (FP7 no. 602536), and COMED (H2020 no.779306). Since 2023, she has been the coordinator of the three-year HORIZON Europe project HI-PRIX (no. 101095593), focusing on innovative pricing and payment schemes for healthcare technologies.

In 2020, Oriana was a Fulbright Research Scholar at the Yale School of Medicine and the Yale School of Public Health. She serves as an Associate Editor of Value in Health and is the author of numerous internationally recognized publications. Her study published in the International Journal of Health Technology Assessment (2015) on HTA systems for medical devices received the Egon Jonsson Award in 2016. For her research activities, she has received other awards, including the Bocconi Research Award (2023), the Exeter Impact Award (2013), the Best Student Podium Presentation Award at the ISPOR Conference in Dublin (2013), and the young researchers award from AIES (2010).

Oriana holds a bachelor's and master's degree in Biomedical Engineering from the Polytechnic University of Milan and a Master's in Healthcare Management from SDA Bocconi.

Articles in Scholarly Journals

Design and Features of Pricing and Payment Schemes for Health Technologies: A Scoping Review and a Proposal for a Flexible Need-Driven Classification

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The Net Benefit of a treatment should take the correlation between benefits and harms into account

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