

Oriana Ciani

Associate Professor of Practice



Knowledge group: Government, Health and Not for Profit

Research domains: Health Economics and HTA

Teaching domains: Outcome Research, Systematic Reviews, Economic Evaluations of Drugs, Health Technology Assessment, Medical Devices and Healthcare Programs

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Biography

Oriana Ciani è Associate Professor of Practice, Area Management Pubblico e Policy, Economia Sanitaria e HTA presso SDA Bocconi School of Management.

La sua collaborazione con SDA ha inizio nel 2010. Coordina il modulo di Epidemiologia e Sanità Pubblica nel “Master of International Health Care Management, Economics and Politics” (MIHMEP) e insegna in numerosi corsi di formazione per professionisti del settore sanitario sui temi di economia sanitaria e valutazione economica di interventi sanitari.

I suoi interessi di ricerca si focalizzano sull'uso dell'Health Technology Assessment (HTA) nei processi decisionali in sanità, su aspetti metodologici delle valutazioni di tecnologie sanitarie, con particolare riferimento al settore dei dispositivi medici e delle tecnologie digitali, sulla sintesi delle evidenze per informare le scelte di policy. Oriana ha ottenuto il suo PhD presso la University of Exeter Medical School (UK) con una tesi sulla validazione degli esiti surrogati, tema che rimane tra i suoi principali ambiti di interesse. Oriana ha partecipato a numerosi progetti di ricerca nazionali e internazionali, con il coinvolgimento di numerosi partner, come MedTechHTA (FP7 no. 305694), Mapping NCD (FP7 no. 602536) e, COMED (H2020 no.779306). Dal 2023 è coordinatrice del progetto triennale HORIZON Europe HI-PRIX (no. 101095593), su schemi di prezzo e pagamenti innovativi per tecnologie sanitarie.

Nel 2020 Oriana è Fulbright Research Scholar presso la Yale School of Medicine e la Yale School of Public Health. Oriana è Associate Editor di Value in Health e autrice di numerose pubblicazioni di livello internazionale. Il suo studio pubblicato nell' International Journal of Health Technology Assessment (2015) sui sistemi di HTA per dispositivi medici ha ricevuto il Premio Egon Jonsson nel 2016. Per la sua attività di ricerca ha ricevuto altri riconoscimenti come il Bocconi Research Award (2023), l'Exeter Impact Award (2013), Best Student Podium Presentation Award alla Conferenza ISPOR a Dublino (2013), il premio giovani ricercatori di AIES (2010).

Oriana possiede una Laurea triennale e specialistica in Ingegneria Biomedica conseguita presso il Politecnico di Milano e un Master in Healthcare Management presso SDA Bocconi.

Articles in Scholarly Journals

Design and Features of Pricing and Payment Schemes for Health Technologies: A Scoping Review and a Proposal for a Flexible Need-Driven Classification

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Evidence on Patient Decision Aids and Shared Decision-Making Across Breast Centers in Europe: A Cross-Sectional Survey Study

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A Strategic Roadmap to Support Communication on and Acceptance of Surrogate Endpoints: The REal Surrogacy accEpTance in Chronic Kidney Disease (RESET CKD) Collaboration

GARCIA SANCHEZ, J. J., M. TRAPERO-BERTRAN, O. CIANI, B. DETOURNAY, L. GESUALDO, H. J. L. HEERSPINK, L. A. INKER, S. SINHA, C. WANNER, D. J. LITTLE, M. SINSAKUL, Y.-S. NAM, R. S. TAYLOR, "A Strategic Roadmap to Support Communication on and Acceptance of Surrogate Endpoints: The REal Surrogacy accEpTance in Chronic Kidney Disease (RESET CKD) Collaboration", *Advances in Therapy*, 2025, vol. 42, no. 11, pp. 5727-5741

Health-related quality of life assessment in trials testing tyrosine kinase inhibitors or immune checkpoints inhibitors in early-stage NSCLC

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Direct healthcare costs of non-metastatic castration-resistant prostate cancer in Italy

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An accelerated access pathway for innovative high-risk medical devices under the new European Union Medical Devices and health technology assessment regulations? Analysis and recommendations

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How are health technology assessment bodies responding to the assessment challenges posed by cell and gene therapy?

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A repeated cross-sectional analysis on the economic impact of SARS-CoV-2 pandemic at the hospital level in Italy

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Disability weights for castration-resistant prostate cancer: an empirical investigation

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Patient-Reported Outcome Measures in Core Outcome Sets targeted overlapping domains but through different instruments

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The Net Benefit of a treatment should take the correlation between benefits and harms into account

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