

# Nilanjana Dutt

Assistant Professor



**Knowledge Group:** Strategy and Operations

**Research Domains:** Innovation

**Teaching Domains:**

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## Articles in Scholarly Journals

### **Energizing Change: How Policies and Experience Drive Research and Development**

DUTT, N., C. CUNNINGHAM, "Energizing Change: How Policies and Experience Drive Research and Development", *Strategy Science*, 2025

### **Learning to Manage Breadth: Experience as Repetition and Adaptation**

DUTT, N., M. LAWRENCE, "Learning to Manage Breadth: Experience as Repetition and Adaptation", *Organization Science*, 2022, vol. 33, no. 4, pp. 1300-1318

### **Knowledge search and learning in sustainability practices**

DUTT, N., "Knowledge search and learning in sustainability practices", *Sinergie*, 2022, vol. 40, no. 1, pp. 35-50

### **Searching for knowledge in response to proximate and remote problem sources: Evidence from the U.S. renewable electricity industry**

DUTT, N., W. MITCHELL, "Searching for knowledge in response to proximate and remote problem sources: Evidence from the U.S. renewable electricity industry", *Strategic Management Journal*, 2020, vol. 41, no. 8, pp. 1412-1449

### **Regulatory Uncertainty, Corporate Structure, and Strategic Agendas: Evidence from the U.S. Renewable Electricity Industry**

DUTT, N., J. E. JOSEPH, "Regulatory Uncertainty, Corporate Structure, and Strategic Agendas: Evidence from the U.S. Renewable Electricity Industry", *Academy of Management Journal*, 2019, vol. 62, no. 3, pp. 800-827

### **Knowledge Sources and Operational Problems: Less Now, More Later**

BERCHICCI, L., N. DUTT, W. MITCHELL, "Knowledge Sources and Operational Problems: Less Now, More Later", *Organization Science*, 2019, vol. 30, no. 5, pp. 1030-1053

## **How Open System Intermediaries Address Institutional Failures: The Case of Business Incubators in Emerging-Market Countries**

DUTT, N., O. HAWN, E. VIDAL, A. CHATTERJI, A. MCGAHAN, W. MITCHELL, "How Open System Intermediaries Address Institutional Failures: The Case of Business Incubators in Emerging-Market Countries", *Academy of Management Journal*, 2015, vol. 59, no. 3, pp. 818-840

## **The Rate and Potential of Capability Development Trajectories**

DUTT, N., S. ROCKART, "The Rate and Potential of Capability Development Trajectories", *Strategic Management Journal*, 2015, vol. 36, no. 1, pp. 53-75

## **The Judgment of Garbage: End-of-Pipe Treatment and Waste Reduction**

DUTT, N., A. A. KING, "The Judgment of Garbage: End-of-Pipe Treatment and Waste Reduction", *Management Science*, 2014, vol. 60, no. 7, pp. 1812-1828

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## **Proceedings/Presentations**

### **Corporate Lobbying in the EU: Winners and Losers**

DUTT, N., E. J. SUNG, R. LI, J. RATH, "Corporate Lobbying in the EU: Winners and Losers" in 84th Annual Meeting of the Academy of Management, August 9-13, 2024, Chicago, IL, United States of America

### **Near and Far: R&D Strategies of Business Groups**

GAGLIARDI, L., N. DUTT, G. SPANOS, "Near and Far: R&D Strategies of Business Groups" in 82nd Annual Meeting of the Academy of Management - August 5-9, 2022, Seattle, WA, United States of America

### **Regulatory stringency and external R&D investment in the U.S. Electricity Industry**

DUTT, N., C. CUNNINGHAM, "Regulatory stringency and external R&D investment in the U.S. Electricity Industry" in 82nd Annual Meeting of the Academy of Management - August 5-9, 2022, Seattle, WA, United States of America

### **Building capabilities for external knowledge sourcing: Training and Innovation in Small firms**

CERINI, L., N. DUTT, C. WILLIAMS, "Building capabilities for external knowledge sourcing: Training and Innovation in Small firms" in 81th Annual Meeting of the Academy of Management - July 30-August 3, 2021, online, United States of America

### **Acceleration as Mitigation: Whether and when Processes can address Gender Bias in Entrepreneurship**

DUTT, N., S. KAPLAN, "Acceleration as Mitigation: Whether and when Processes can address Gender Bias in Entrepreneurship" in 78th Annual Meeting of the Academy of Management, 10-14 August, 2018, Chicago IL, United States of America

### **Complex learning: evidence from U.S. manufacturing**

DUTT, N., M. LAWRENCE, "Complex learning: evidence from U.S. manufacturing" in 78th Annual Meeting of the Academy of Management, 10-14 August, 2018, Chicago, IL, United States of America

## **Adding Assets, Losing People: The Contingent Relationship Between Acquisitions and Managerial Mobility**

DUTT, N., B. DIONISI, P. SNOEREN, "Adding Assets, Losing People: The Contingent Relationship Between Acquisitions and Managerial Mobility" in Strategic Management Society Special Conference, March 31-April 1, 2017, Milano, Italy

## **Waste Reduction Strategies: Less Is More**

BERCHICCI, L., W. MITCHELL, N. DUTT, "Waste Reduction Strategies: Less Is More" in 76th Annual Meeting of the Academy of Management, August 5-9, 2016, Anaheim, CA, United States of America

## **Regulatory uncertainty and firm response in the U.S. Electricity Industry**

DUTT, N., C. M. CUNNINGHAM, "Regulatory uncertainty and firm response in the U.S. Electricity Industry" in 75th Annual Meeting of the Academy of Management, August 7-11, 2015, Vancouver, Canada

## **Buy low sell high: corporate strategy and product portfolio change**

DUTT, N., E. VIDAL, "Buy low sell high: corporate strategy and product portfolio change" in 75th Annual Meeting of the Academy of Management, August 7-11, 2015, Vancouver, Canada

## **Regulatory Uncertainty and Managerial Attention in the U.S. Renewable Electricity Industry**

DUTT, N., J. JOSEPH, "Regulatory Uncertainty and Managerial Attention in the U.S. Renewable Electricity Industry" in 74th Annual Meeting of the Academy of Management, August 1-5, 2014, Philadelphia, PA, United States of America

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## **Research Monographs**

### **Organizational search and decision-making in the Renewable Electricity Industry**

DUTT, N. - "Organizational search and decision-making in the Renewable Electricity Industry" - 2023, Egea, Milano, Italy

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## **Contribution to Chapters, Books or Research Monographs**

### **Designing Innovative Non-Market Strategies: A Case-Based Approach**

DUTT, N., "Designing Innovative Non-Market Strategies: A Case-Based Approach" in Innovazione e Management: Omaggio a Salvio Vicari., G. Bertoli, S. Castaldo, P. Cillo, G. Troilo, G. Verona (Eds.), Egea, pp. 391-404, 2022

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## **Comments, Discussions, Replies in Journal**

### **Vicarious learning in the presence of Managerial Bias**

DUTT, N., "Vicarious learning in the presence of Managerial Bias", European Management Review, 2010, vol. 7, no. 2, pp. 132-132