

Dovev Lavie

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Knowledge Group: Strategy and Operations

Research Domains: Corporate Strategy

Teaching Domains:

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Articles in Scholarly Journals

Certification of Business Practices and Algorithms as a Complementary Approach to Platform Regulation

LAVIE, D., O. POLLICINO, T. VALLETTI, "Certification of Business Practices and Algorithms as a Complementary Approach to Platform Regulation", *Academy of Management Perspectives*, 2025

The Hidden Battle for IP Protection in Alliances

FRIEDMANN, J., D. LAVIE, L. RADEMAKER, A. SHIPILOV, "The Hidden Battle for IP Protection in Alliances", *Mit Sloan Management Review*, 11 March 2025

How Do Innovation Ecosystems Emerge? The Case of Nanotechnology in Israel

DRORI, I., D. LAVIE, "How Do Innovation Ecosystems Emerge? The Case of Nanotechnology in Israel", *Journal of Management Studies*, 2024, vol. 61, no. 8, pp. 3754-3785

Does the Predator Become the Prey? Knowledge Spillover and Protection in Alliances

FRIEDMANN, J.-C., D. LAVIE, L. RADEMAKER, "Does the Predator Become the Prey? Knowledge Spillover and Protection in Alliances", *Journal of Management*, 2024, vol. 51, no. 8, pp. 3391-3425

Theoretical Foundation for The Study of Competition Networks and Their Performance Implications

LAVIE, D., "Theoretical Foundation for The Study of Competition Networks and Their Performance Implications", *Strategic Management Review*, 2024, vol. 5, no. 3, pp. 1-37

When Does a CEO's Risk Propensity Drive Exploration in Product Development?

LAVIE, D., P. KLARNER, "When Does a CEO's Risk Propensity Drive Exploration in Product Development?", *Strategy Science*, 2023, vol. 8, no. 1, pp. 1-23

How does a partner's acquisition affect the value of the firm's alliance with that partner?

LAVIE, D., R. LUNNAN, B. M. T. TRUONG, "How does a partner's acquisition affect the value of the firm's alliance with that partner?", *Strategic Management Journal*, 2022, vol. 43, no. 9, pp. 1897-1926

When Do Outside CEOs Underperform? From a CEO-Centric to a Stakeholder-Centric Perspective of Post-Succession Performance

KEIL, T., D. LAVIE, S. PAVICEVIC, "When Do Outside CEOs Underperform? From a CEO-Centric to a Stakeholder-Centric Perspective of Post-Succession Performance", *Academy of Management Journal*, 2022, vol. 65, no. 5, pp. 1424–1449

When an Industry Peer Is Accused of Financial Misconduct: Stigma versus Competition Effects on Non-accused Firms

NAUMOVSKA, I., D. LAVIE, "When an Industry Peer Is Accused of Financial Misconduct: Stigma versus Competition Effects on Non-accused Firms", *Administrative Science Quarterly*, 2021, vol. 66, no. 4, pp. 1130-1172

What Drives Exploration? Convergence and Divergence of Exploration Tendencies among Alliance Partners and Competitors

DUYSTERS, G., D. LAVIE, A. SABIDUSSI, U. STETTNER, "What Drives Exploration? Convergence and Divergence of Exploration Tendencies among Alliance Partners and Competitors", *Academy of Management Journal*, 2020, vol. 63, no. 5, pp. 1425-1454

The contingent value of the dedicated alliance function

FINDIKOGLU, M., D. LAVIE, "The contingent value of the dedicated alliance function", *Strategic Organization*, 2019, vol. 17, no. 2, pp. 177-209

The interplay of competition and cooperation

LAVIE, D., W. HOFFMANN, J. J. REUER, A. SHIPILOV, "The interplay of competition and cooperation", *Strategic Management Journal*, 2018, vol. 39, no. 12, pp. 3033-3052

Revisiting James March (1991): Whither exploration and exploitation?

WILDEN, R., J. HOHBERGER, T. M. DEVINNEY, D. LAVIE, "Revisiting James March (1991): Whither exploration and exploitation?", *Strategic Organization*, 2018, vol. 16, no. 3, pp. 352-369

Knowledge Maturity and the Scientific Value of Innovations

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Big Data and Data Science Methods for Management Research

LAVIE, D., G. GEORGE, E. C. OSINGA, B. A. SCOTT, "Big Data and Data Science Methods for Management Research", *Academy of Management Journal*, 2016, vol. 59, no. 5, pp. 1493-1507

International intensity, diversity, and distance: Unpacking the internationalization–performance relationship

MILLER, S. R., D. LAVIE, A. DELIOS, "International intensity, diversity, and distance: Unpacking the internationalization–performance relationship", *International Business Review*, 2016, vol. 25, no. 4, pp. 907-920

Ambidexterity under scrutiny: Exploration and exploitation via internal organization, alliances, and acquisitions

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Intra-industry diversification and firm performance

ZAHAVI, T., D. LAVIE, "Intra-industry diversification and firm performance", *Strategic Management Journal*, 2013, vol. 34, no. 8, pp. 978-998

Organizational differences, relational mechanisms, and alliance performance

LAVIE, D., P. R. HAUNSCHILD, P. KHANNA, "Organizational differences, relational mechanisms, and alliance performance", *Strategic Management Journal*, 2012, vol. 33, no. 13, pp. 1453-1479

The case for a process theory of resource accumulation and deployment

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The evolution of alliance portfolios: the case of Unisys

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Collaborating for Knowledge Creation and Application: The Case of Nanotechnology Research Programs

LAVIE, D., I. DRORI, "Collaborating for Knowledge Creation and Application: The Case of Nanotechnology Research Programs", *Organization Science*, 2012, vol. 23, no. 3, pp. 704-724

Balance Within and Across Domains: The Performance Implications of Exploration and Exploitation in Alliances

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How alliance formation shapes corporate venture capital investment in the software industry: a resource-based perspective

DUSHNITSKY, G., D. LAVIE, "How alliance formation shapes corporate venture capital investment in the software industry: a resource-based perspective", *Strategic Entrepreneurship Journal*, 2010, vol. 4, no. 1, pp. 22-48

The nature of partnering experience and the gains from alliances

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Alliance portfolios and firm performance: A study of value creation and appropriation in the U.S. software industry

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The Performance Implications of Timing of Entry and Involvement in Multipartner Alliances

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Balancing Exploration and Exploitation in Alliance Formation

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The Competitive Advantage of Interconnected Firms: An Extension of the Resource-Based View

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Capability Reconfiguration: An Analysis Of Incumbent Responses To Technological Change

LAVIE, D., "Capability Reconfiguration: An Analysis Of Incumbent Responses To Technological Change", Academy of Management Review, 2006, vol. 31, no. 1, pp. 153-174

The dominant strategic positioning of foreign MNCs: a typological approach and the experience of Israeli industries

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The Strategic Reaction of Domestic Firms to Foreign MNC Dominance: the Israeli Experience

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Strategic management of MNCs' entry into foreign markets: experience of Israel in the 1990s

FIEGENBAUM, A., D. LAVIE, "Strategic management of MNCs' entry into foreign markets: experience of Israel in the 1990s", European Management Journal, 2000, vol. 18, no. 1, pp. 93-105

Proceedings/Presentations

Certification of Business Practices and Algorithms: A Complementary Approach to Platform Regulation

LAVIE, D., O. POLLICINO, T. VALLETTI, "Certification of Business Practices and Algorithms: A Complementary Approach to Platform Regulation" in The 85th Annual Meeting of Academy of Management, July 25-29, 2025, Copenhagen, Denmark

Orchestrating a Cooperative Economy Platform as a Solution to Economic Inequality

LAVIE, D., G. L. BRADY, U. STETTNER, R. ILIES, C. GUTIERREZ, "Orchestrating a Cooperative Economy Platform as a Solution to Economic Inequality" in The 85th Annual Meeting of Academy of Management, July 25-29, 2025, Copenhagen, Denmark

The Dominance of Big Tech Platforms: Should We Revisit the Principles of Strategy?

LAVIE, D., "The Dominance of Big Tech Platforms: Should We Revisit the Principles of Strategy?" in 83rd Annual Meeting of the Academy of Management, 4-8 August, 2023, Boston, United States of America

The Cooperative Economy: A Prosocial Alternative to Capitalism

LAVIE, D., "The Cooperative Economy: A Prosocial Alternative to Capitalism" in 83rd Annual Meeting of the Academy of Management, 4-8 August, 2023, Boston, United States of America

Some Imperfections of the Modern Economic System

LAVIE, D., "Some Imperfections of the Modern Economic System" in 82nd Annual Meeting of the Academy of Management, 5-9 August, 2022, Seattle, United States of America

Does the predator become the prey? Knowledge leakage and role reversal in alliances

FRIEDMANN, J., D. LAVIE, L. RADEMAKER, "Does the predator become the prey? Knowledge leakage and role reversal in alliances" in Academy of Management Best Paper Proceedings of the 2021 annual conference, 30 July-3 August, 2021, (virtual)

How Does a Partner's Acquisition Affect the Value of the Alliance?

LAVIE, D., R. LUNNAN, B. M. T. TRUONG, "How Does a Partner's Acquisition Affect the Value of the Alliance?" in Academy of Management Best Paper Proceedings of the 2020 annual conference, 7-11 August, 2020, (Virtual)

When an Industry Peer is Accused of Misconduct: Contagion vs. Competition Effects on Blameless Firms

NAUMOVSKA, I., D. LAVIE, "When an Industry Peer is Accused of Misconduct: Contagion vs. Competition Effects on Blameless Firms" in Academy of Management Best Paper Proceedings of the 2019 annual conference, 9-13 August, 2019, Boston, MA, United States of America

Unconventional Strategies for Innovation: How Coopetition and Metamorphosis Drive the Emergence of Nascent Industries

DRORI, I., D. LAVIE, "Unconventional Strategies for Innovation: How Coopetition and Metamorphosis Drive the Emergence of Nascent Industries" in 37th Annual International Conference of the Strategic Management Society, 28-31 October, 2017, Houston, TX, United States of America

Research Monographs

Economia Cooperativa. Una Soluzione alle grandi Sfide della Società

LAVIE, D. - "Economia Cooperativa. Una Soluzione alle grandi Sfide della Società" - 2024, Bocconi University Press - BUP, Milano, Italy

The Cooperative Economy: A Solution to Societal Grand Challenges

LAVIE, D. - "The Cooperative Economy: A Solution to Societal Grand Challenges" - 2023, Routledge

Contribution to Chapters, Books or Research Monographs

The dominance of Big Tech platforms: Should we revisit the principles of strategy?

LAVIE, D., "The dominance of Big Tech platforms: Should we revisit the principles of strategy?" in *Strategy in a Turbulent Era.*, Ashton L. Hawk, Marcus M. Larsen, Michael J. Leiblein, Jeffrey J. Reuer (Eds.), Edward Elgar Publishing, chap. 11, pp. 230-250, 2024

Alliances and Networks

LAVIE, D., "Alliances and Networks" in *Strategic Management: state of the field and its future.*, Duhaime Irene, Hitt Michael A., Lyles Marjorie (Eds.), Oxford University Press, pp. 261-276, 2021

Competitive and Cooperative Strategy

CHILD, J., R. DURAND, D. LAVIE, "Competitive and Cooperative Strategy" in *Strategic Management: state of the field and its future.*, Duhaime Irene, Hitt Michael A., Lyles Marjorie (Eds.), Oxford University Press, pp. 223-242, 2021

Dedicated alliance function vs. partner-specific experience: alternative mechanisms for managing interpartner risk in strategic alliances Lavie, Dovev

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Multimarket Competition and Alliance Formation

AMIR, Y., D. LAVIE, N. HASHAI, "Multimarket Competition and Alliance Formation" in *Frontiers of Strategic Alliance Research.*, Farok J. Contractor, Jeffrey J. Reuer (Eds.), Cambridge University Press, pp. 305-321, 2019

Exploration and exploitation through alliances

LAVIE, D., "Exploration and exploitation through alliances" in *Collaborative Strategy.*, Luiz Mesquita, Roberto Ragozzino, Jeffrey Reuer (Eds.), Edward Elgar Publishing, pp. 205-212, 2017

Resource Reconfiguration: Learning from Performance Feedback

DOTHAN, A., D. LAVIE, "Resource Reconfiguration: Learning from Performance Feedback" in Resource Redeployment and Corporate Strategy., Timothy B. Folta, Constance E. Helfat, Samina Karim (Eds.), Emerald Group Publishing Limited, pp. 319-369, 2016

Leveraging Multipartner Alliances in Technology-Driven Industries

LAVIE, D., C. LECHNER, H. SINGH, "Leveraging Multipartner Alliances in Technology-Driven Industries" in Managing Multipartner Strategic Alliances., T. K. Das (Ed.), IAP - Information Age Publishing, chap. 7, pp. 171-193, 2015

Operating Routines, Cultural Alignment and Relational Mechanisms in Alliances

KHANNA, P., D. LAVIE, P. R. HAUNSCHILD, "Operating Routines, Cultural Alignment and Relational Mechanisms in Alliances" in Interpartner Dynamics in Strategic Alliances., T. K. Das (Ed.), IAP - Information Age Publishing, chap. 2, pp. 27-54, 2013

Managing Collaborative Innovation in Nanotechnology Research Centers

LAVIE, D., I. DRORI, "Managing Collaborative Innovation in Nanotechnology Research Centers" in Contemporary Perspectives on Technological Innovation, Management and Policy, Volume - The Dark Side of Technological Innovation., B. Ran (Ed.), Information Age Publishing, chap. 11, pp. 285-321, 2012

Managing Multipartner Strategic Alliances

LAVIE, D., S. R. MILLER, "Managing Multipartner Strategic Alliances" in Handbook of Business and Finance: Multinational Companies, Venture Capital and Non-Profit Organizations., M. Bergmann, T. Faust (Eds.), Nova Science Publishers, chap. 2, pp. 41-78, 2009

The Competitive Advantage of Interconnected Firms

LAVIE, D., "The Competitive Advantage of Interconnected Firms" in The Handbook of 21st Century Management., C. Wankel (Ed.), SAGE Publications, chap. 32, pp. 324-334, 2007

Interconnected Firms and the Value of Network Resources

LAVIE, D., "Interconnected Firms and the Value of Network Resources" in Advances in Mergers and Acquisitions, Vol. 5., C. L. Cooper, S. Finkelstein (Eds.), Emerald Group Publishing Limited, chap. 7, pp. 127-141, 2006

Other

Can we solve societal grand challenges by designing a prosocial economic system?

LAVIE, D., "Can we solve societal grand challenges by designing a prosocial economic system?", HEC Research Center for Grand Challenges - The Blog, 16 July 2024

Our system is broken. A cooperative economy can offer a long-term fix

LAVIE, D., "Our system is broken. A cooperative economy can offer a long-term fix", I by IMD, March 2024

Enabling the emergence of innovation ecosystems

DRORI, I., D. LAVIE, "Enabling the emergence of innovation ecosystems", Journal of Management Studies
Blog, 8 February 2024

Is our economic system fixable? What could be an alternative?

LAVIE, D., "Is our economic system fixable? What could be an alternative?", Work in Progress: Sociology on
the economy, work and inequality blog of the American Sociological Association (ASA), 9 March 2023