Pierpaolo Battigalli

Full Professor

Knowledge group: Economics, Politics and Decision Sciences
Research domains: Economics
Teaching domains:

pierpaolo.battigalli@unibocconi.it

Biography

Articles in Scholarly Journals

Information flows and memory in games
BATTIGALLI, P., N. GENEROSO, "Information flows and memory in games", Games and Economic Behaviour, 2024, vol. 145, pp. 356-376

The joint determination of the payment method and the bid premium in M&As: What is the role of firm opacity?
BATTIGALLI, P., C. CHIARELLA, S. GATTI, T. ORLANDO, "The joint determination of the payment method and the bid premium in M&As: What is the role of firm opacity?", European Financial Management, 2024, vol. 30, no. 4, pp. 2195-2241

A framework for the analysis of self-confirming policies
BATTIGALLI, P., F. A. MACCHERONI, M. MARINACCI, T. SARGENT, "A framework for the analysis of self-confirming policies", Theory and Decision, 2022, vol. 92, no. 3-4, pp. 455-512

Belief-Dependent Motivations and Psychological Game Theory
BATTIGALLI, P., M. DUFWENBERG, "Belief-Dependent Motivations and Psychological Game Theory", Journal of Economic Literature, 2022, vol. 60, no. 3, pp. 833-882

Beliefs, plans, and perceived intentions in dynamic games
BATTIGALLI, P., N. DE VITO, "Beliefs, plans, and perceived intentions in dynamic games", Journal of Economic Theory, 2021, vol. 195, pp. 105283

Behavioral equivalence of extensive game structures
BATTIGALLI, P., P. LEONETTI, F. A. MACCHERONI, "Behavioral equivalence of extensive game structures", Games and Economic Behaviour, 2020, vol. 121, pp. 533-547

Epistemic game theory without types structures: An application to psychological games
BATTIGALLI, P., R. CORRAO, F. SANNA, "Epistemic game theory without types structures: An application to psychological games", Games and Economic Behaviour, 2020, vol. 120, pp. 28-57

Frustration and anger in the Ultimatum Game: An experiment
AINA, C., P. BATTIGALLI, A. GAMBA, "Frustration and anger in the Ultimatum Game: An experiment", Games and Economic Behaviour, 2020, vol. 122, pp. 150-167

Ambiguity attitudes and self-confirming equilibrium in sequential games
BATTIGALLI, P., E. CATONINI, G. LANZANI, M. MARINACCI, "Ambiguity attitudes and self-confirming equilibrium in sequential games", Games and Economic Behaviour, 2019, vol. 115, pp. 1-29

Belief-dependent preferences and reputation: Experimental analysis of a repeated trust game
ATTANASI, G., P. BATTIGALLI, E. MANZONI, R. NAGEL, "Belief-dependent preferences and reputation: Experimental analysis of a repeated trust game", Journal of Economic Behavior & Organization, 2019, vol. 167, pp. 341-360

Frustration, aggression, and anger in leader-follower games
BATTIGALLI, P., M. DUFWENBERG, A. SMITH, "Frustration, aggression, and anger in leader-follower games", Games and Economic Behaviour, 2019, vol. 117, pp. 15-39

Incorporating belief-dependent motivation in games
BATTIGALLI, P., R. CORRAO, M. DUFWENBERG, "Incorporating belief-dependent motivation in games", Journal of Economic Behavior & Organization, 2019, vol. 167, pp. 185-218

Interactive epistemology in simple dynamic games with a continuum of strategies
BATTIGALLI, P., P. TEBALDI, "Interactive epistemology in simple dynamic games with a continuum of strategies", Economic Theory, 2019, vol. 68, no. 3, pp. 737-763

Learning and self-confirming long-run biases
BATTIGALLI, P., A. FRANCETICH, G. LANZANI, M. MARINACCI, "Learning and self-confirming long-run biases", Journal of Economic Theory, 2019, vol. 183, pp. 740-785

Cooperation across disciplines: A multilevel perspective on cooperative behavior in governing interfirm relations
SALVATO, C., J. REUER, P. BATTIGALLI, "Cooperation across disciplines: A multilevel perspective on cooperative behavior in governing interfirm relations", Academy of Management Annals, 2017, vol. 11, no. 2

Mixed extensions of decision problems under uncertainty
BATTIGALLI, P., S. CERREIA-VIOGLIO, F. A. MACCHERONI, M. MARINACCI, "Mixed extensions of decision problems under uncertainty", Economic Theory, 2017, vol. 63, no. 4, pp. 827-866

A Note on Comparative Ambiguity Aversion and Justifiability
BATTIGALLI, P., S. CERREIA-VIOGLIO, F. A. MACCHERONI, M. MARINACCI, "A Note on Comparative Ambiguity Aversion and Justifiability", Econometrica, 2016, vol. 84, no. 5, pp. 1903-1916

Analysis of information feedback and selfconfirming equilibrium

BATTIGALLI, P., S. CERREIA-VIOGLIO, F. A. MACCHERONI, M. MARINACCI, "Analysis of information feedback and selfconfirming equilibrium", Journal of Mathematical Economics, 2016, vol. 66, pp. 40-51

Incomplete-Information Models of Guilt Aversion in the Trust Game

ATTANASI, G., P. BATTIGALLI, E. MANZONI, "Incomplete-Information Models of Guilt Aversion in the Trust Game", Management Science, 2016, vol. 62, no. 3, pp. 648-667

Self-Confirming Equilibrium and Model Uncertainty

BATTIGALLI, P., S. CERREIA-VIOGLIO, F. A. MACCHERONI, M. MARINACCI, "Self-Confirming Equilibrium and Model Uncertainty", American Economic Review, 2015, vol. 105, no. 2, pp. 646-677

Deception: The role of guilt

BATTIGALLI, P., G. CHARNESS, M. DUFWENBERG, "Deception: The role of guilt", Journal of Economic Behavior & Organization, 2013, vol. 93, pp. 227-232

Transparent Restrictions on Beliefs and Forward-Induction Reasoning in Games with Asymmetric Information

BATTIGALLI, P., A. PRESTIPINO, "Transparent Restrictions on Beliefs and Forward-Induction Reasoning in Games with Asymmetric Information", The B.E. Journal of Theoretical Economics, 2013, vol. 13, no. 1, pp. 79-130

Interactive Epistemology and Solution Concepts for Games with Asymmetric Information

BATTIGALLI, P., A. DI TILLIO, E. GRILLO, A. PENTA, "Interactive Epistemology and Solution Concepts for Games with Asymmetric Information", The B.E. Journal of Theoretical Economics, 2011, vol. 11, no. 1

Dynamic psychological games

BATTIGALLI, P., M. DUFWENBERG, "Dynamic psychological games", Journal of Economic Theory, 2009, vol. 144, no. 1, pp. 1-35

Costly Contracting in a Long-Term Relationship

BATTIGALLI, P., G. MAGGI, "Costly Contracting in a Long-Term Relationship", The RAND Journal of Economics, 2008, vol. 39, no. 2, pp. 352-377

Buyer power and quality improvements

BATTIGALLI, P., C. FUMAGALLI, M. POLO, "Buyer power and quality improvements", Research in Economics, 2007, vol. 61, no. 2, pp. 45-61

Guilt in Games

BATTIGALLI, P., M. DUFWENBERG, "Guilt in Games", American Economic Review, 2007, vol. 97, pp. 170-176

Interactive epistemology in games with payoff uncertainty

BATTIGALLI, P., M. SINISCALCHI, "Interactive epistemology in games with payoff uncertainty", Research in Economics, 2007, vol. 61, no. 4, pp. 165-184

Rationalization In Signaling Games: Theory And Applications

BATTIGALLI, P., "Rationalization In Signaling Games: Theory And Applications", International Game Theory Review, 2006, vol. 08, no. 01, pp. 67-93

Rationalizability in infinite, dynamic games with incomplete information
BATTIGALLI, P., "Rationalizability in infinite, dynamic games with incomplete information", Research in Economics, 2003, vol. 57, no. 1, pp. 1-38

Rationalizable bidding in first-price auctions
BATTIGALLI, P., M. SINISCALCHI, "Rationalizable bidding in first-price auctions", Games and Economic Behaviour, 2003, vol. 45, no. 1, pp. 38-72

Rigidity, Discretion, and the Costs of Writing Contracts
BATTIGALLI, P., G. MAGGI, "Rigidity, Discretion, and the Costs of Writing Contracts", American Economic Review, 2002, vol. 92, no. 4, pp. 798-817

Strong Belief and Forward Induction Reasoning
BATTIGALLI, P., M. SINISCALCHI, "Strong Belief and Forward Induction Reasoning", Journal of Economic Theory, 2002, vol. 106, no. 2, pp. 356-391

Hierarchies of Conditional Beliefs and Interactive Epistemology in Dynamic Games
BATTIGALLI, P., M. SINISCALCHI, "Hierarchies of Conditional Beliefs and Interactive Epistemology in Dynamic Games", Journal of Economic Theory, 1999, vol. 88, no. 1, pp. 188-230

Interactive beliefs, epistemic independence and strong rationalizability
BATTIGALLI, P., M. SINISCALCHI, "Interactive beliefs, epistemic independence and strong rationalizability", Research in Economics, 1999, vol. 53, no. 3, pp. 247-273

Edited Books

Decisions, Games, and Markets
BATTIGALLI, P., A. MONTESANO, F. PANUNZI (Eds.), "Decisions, Games, and Markets" - 1997, Kluwer Academic Publishers, Boston

Contribution to Chapters, Books or Research Monographs

Strategies and Interactive Beliefs in Dynamic Games
DI TILLIO, A., P. BATTIGALLI, D. SAMET, "Strategies and Interactive Beliefs in Dynamic Games" in Advances in Economics and Econometrics. Tenth World Congress, Volume I, Economic Theory., D. Acemoglu, M. Arellano, E. Dekel (Eds.), Cambridge University Press, pp. 391-422, 2013