

Erika Deserranno

Associate Professor



Knowledge group: Economics, Politics and Decision Sciences

Research domains: Economics

Teaching domains:

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Biography

Articles in Scholarly Journals

Social Incentives, Delivery Agents, and the Effectiveness of Development Interventions

BANDIERA, O., R. BURGESS, E. DESERRANNO, R. MOREL, M. SULAIMAN, I. RASUL, "Social Incentives, Delivery Agents, and the Effectiveness of Development Interventions", *Journal of Political Economy Microeconomics (JPE Micro)*, 2023, vol. 1, no. 1, pp. 162-224

Counterproductive Worker Behavior After a Pay Cut

COVIELLO, D., E. DESERRANNO, N. PERSICO, "Counterproductive Worker Behavior After a Pay Cut", *Journal of the European Economic Association*, 2022, vol. 20, no. 1, pp. 222-263

Effect of mood and worker incentives on workplace productivity

COVIELLO, D., E. DESERRANNO, N. PERSICO, P. SAPIENZA, "Effect of mood and worker incentives on workplace productivity", *Journal of Law, Economics, & Organization*, 2022

Microfinance and Diversification

BANDIERA, O., R. BURGESS, E. DESERRANNO, R. MOREL, I. RASUL, M. SULAIMAN, J. THIEMEL, "Microfinance and Diversification", *Economica*, 2022, vol. 89, no. S1, pp. S239-S275

Minimum Wage and Individual Worker Productivity: Evidence from a Large US Retailer

COVIELLO, D., E. DESERRANNO, N. PERSICO, "Minimum Wage and Individual Worker Productivity: Evidence from a Large US Retailer", *Journal of Political Economy*, 2022, vol. 130, no. 9, pp. 2315-2360

Financial Incentives as Signals: Experimental Evidence from the Recruitment of Village Promoters in Uganda

DESERRANNO, E., "Financial Incentives as Signals: Experimental Evidence from the Recruitment of Village Promoters in Uganda", *American Economic Journal: Applied Economics*, 2019, vol. 11, no. 1, pp. 277-317

Leader Selection and Service Delivery in Community Groups: Experimental Evidence from Uganda

DESERRANNO, E., M. STRYJAN, M. SULAIMAN, "Leader Selection and Service Delivery in Community Groups: Experimental Evidence from Uganda", *American Economic Journal: Applied Economics*, 2019, vol. 11, no. 4, pp. 240-267