

# Abraham Schot

Associate Professor of Practice



**Knowledge Group:** Strategy and Operations

**Research Domains:** Corporate Strategy

**Teaching Domains:** Business Model Transformation, Energy Transition,  
Management of Creativity, Leadership

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## Biography

Bram Schot is Associate Professor of Practice in Corporate Strategy at SDA Bocconi School of Management

He graduated from the University of Bradford with a Master of Business Administration in 1992. He completed additional courses of study while working, including at Harvard Business School, Wharton Business School and Insead Fontainebleau Business School.

He began as a management trainee in 1986 at ABN-AMRO Bank. One year later he moved to Mercedes-Benz AG where he entered the Executive Management Program. After holding various positions at Mercedes Benz Nederland, including Assistant Sales Manager for Commercial Vehicles, Head of Corporate Strategy & Planning as well as Marketing Director for the Commercial Vehicle division, in 1998 Bram Schot became Managing Director of the Mercedes Car Group for DaimlerChrysler Nederland. In 2003, he assumed the position of President and CEO of DaimlerChrysler Nederland.

From 2006 to 2011, he was responsible as President and CEO of DaimlerChrysler/Mercedes-Benz Italia.

In 2011, he joined the Volkswagen Group, where he oversaw strategic projects in Group Sales. Bram Schot has been responsible for Marketing and Sales on the Board of Management of Volkswagen Commercial Vehicles from 2012 onwards.

From September 1, 2017, Bram Schot has been Board of Management Member for Sales and Marketing at AUDI AG. On June 19, 2018, the Supervisory Board of AUDI AG has decided to transfer the duties of the Board of Management Chairman to Bram Schot on a temporary basis.

On January 1, 2019, Bram Schot became Chairman of the Board of Management of AUDI AG, which includes Ducati, Lamborghini and Italdesign Giugiaro as well as the Audi brand. Besides that he became a Member of the Volkswagen Group Board of Management and Vice-Chairman of the Porsche Holding Salzburg.