

Paolo Pinotti

Full Professor



Knowledge Group: Economics, Politics and Decision Sciences

Research Domains: Economics

Teaching Domains:

paolo.pinotti@unibocconi.it

Biography

Paolo Pinotti is a Dean of the Faculty at Università Bocconi, Professor of Economics at the Department of Social and Political Sciences, and Endowed Chair in the Economic Analysis of Crime. He directs the CLEAN Unit for the Economic Analysis of Crime at the Baffi-Carefin Research Center, and he is the Coordinator of Fondazione Rodolfo De Benedetti. He worked at the Research Department of the Bank of Italy between 2007 and 2011.

He is an applied economist with a strong interest in social phenomena that are relevant from both a scientific and a policy perspective, such as immigration, discrimination, crime, and mass media. He studies these phenomena through the lens of economic principles and employing state-of-the-art econometric methods. His research has been published in leading scientific journals, including the American Economic Review, Econometrica, and Review of Economic Studies. In 2016, he was awarded the “AEJ:Applied Economics” Best Paper Award by the American Economic Association.

He got his Ph.D. from Universitat Pompeu Fabra in 2009, a Master in Economics from University of Chicago and a Bachelor in Economics from Università Bocconi.

Articles in Scholarly Journals

Rules, Discretion, and Corruption in Procurement: Evidence from Italian Government Contracting

DECAROLIS, F., R. FISMAN, P. PINOTTI, S. VANNUTELLI, "Rules, Discretion, and Corruption in Procurement: Evidence from Italian Government Contracting", Journal of Political Economy Microeconomics (JPE Micro), 2025, vol. 3, no. 2, pp. 213–254

There's More to Marriage than Love: The Effect of Legal Status and Cultural Distance on Intermarriages and Separations

ADDA, J. F., P. PINOTTI, G. TURA, "There's More to Marriage than Love: The Effect of Legal Status and Cultural Distance on Intermarriages and Separations", *Journal of Political Economy*, 2025, vol. 133, no. 4, pp. 1276–1333

Making Subsidies Work: Rules versus Discretion

CINGANO, F., F. PALOMBA, P. PINOTTI, E. RETTORE, "Making Subsidies Work: Rules versus Discretion", *Econometrica*, 2025, vol. 93, no. 3, pp. 747-778

Job Displacement, Unemployment Benefits and Domestic Violence

BHALOTRA, S., D. G. C. BRITTO, P. PINOTTI, B. SAMPAIO, "Job Displacement, Unemployment Benefits and Domestic Violence", *Review of Economic Studies*, 2025, vol. 92, no. 6, pp. 3649–3681

Revealing Stereotypes: Evidence from Immigrants in Schools

ALESINA, A., M. CARLANA, E. LA FERRARA, P. PINOTTI, "Revealing Stereotypes: Evidence from Immigrants in Schools", *American Economic Review*, 2024, vol. 114, no. 7, pp. 1916-1948

Immigration and Crime: An International Perspective

MARIE, O., P. PINOTTI, "Immigration and Crime: An International Perspective", *Journal of Economic Perspectives*, 2024, vol. 38, no. 1, pp. 181-200

Fuelling Organised Crime: the Mexican War on Drugs and Oil Theft

BATTISTON, G., G. DANIELE, M. LEMOGLIE, P. PINOTTI, "Fuelling Organised Crime: the Mexican War on Drugs and Oil Theft", *The Economic Journal*, 2024, vol. 134, no. 663, pp. 2685-2711

Gender and Bureaucratic Corruption: Evidence from Two Countries

DECAROLIS, F., R. FISMAN, P. PINOTTI, S. VANNUTELLI, Y. WANG, "Gender and Bureaucratic Corruption: Evidence from Two Countries", *Journal of Law, Economics, & Organization*, 2023, vol. 39, no. 2, pp. 557–585

Granting more bang for the buck: The heterogeneous effects of firm subsidies

CINGANO, F., F. PALOMBA, P. PINOTTI, E. RETTORE, "Granting more bang for the buck: The heterogeneous effects of firm subsidies", *Labour Economics*, 2023, vol. 83, pp. 102403

Organized crime, violence and support for the state

CAMPEDELLI, G. M., G. DANIELE, A. F. M. MARTINANGELI, P. PINOTTI, "Organized crime, violence and support for the state", *Journal of Public Economics*, 2023, vol. 228, pp. 105029

Goals and Gaps: Educational Careers of Immigrant Children

CARLANA, M., E. LA FERRARA, P. PINOTTI, "Goals and Gaps: Educational Careers of Immigrant Children", *Econometrica*, 2022, vol. 90, no. 1, pp. 1-29

Implicit Stereotypes in Teachers' Track Recommendations

CARLANA, M., E. LA FERRARA, P. PINOTTI, "Implicit Stereotypes in Teachers' Track Recommendations", *American Economic Association Papers and Proceedings*, 2022, vol. 112, pp. 409-414

The Effect of Job Loss and Unemployment Insurance on Crime in Brazil

BRITTO, D. G. C., P. PINOTTI, B. SAMPAIO, "The Effect of Job Loss and Unemployment Insurance on Crime in Brazil", *Econometrica*, 2022, vol. 90, no. 4, pp. 1393-1423

Appalti e corruzione: alcune evidenze sulla penetrazione criminale negli appalti di lavori

DECAROLIS, F., P. PINOTTI, "Appalti e corruzione: alcune evidenze sulla penetrazione criminale negli appalti di lavori", *Il diritto dell'economia*, 2021, vol. 106, no. 3, pp. 113-143

The Credibility Revolution in the Empirical Analysis of Crime

PINOTTI, P., "The Credibility Revolution in the Empirical Analysis of Crime", *Italian Economic Journal*, 2020, vol. 6, no. 2, pp. 207-220

The Political Legacy of Entertainment TV

DURANTE, R., P. PINOTTI, A. TESEI, "The Political Legacy of Entertainment TV", *American Economic Review*, 2019, vol. 109, no. 7, pp. 2497-2530

Organized Crime, Violence, and Politics

ALESINA, A., S. PICCOLO, P. PINOTTI, "Organized Crime, Violence, and Politics", *Review of Economic Studies*, 2019, vol. 86, no. 2, pp. 457-499

Clicking on Heaven's Door: The Effect of Immigrant Legalization on Crime

PINOTTI, P., "Clicking on Heaven's Door: The Effect of Immigrant Legalization on Crime", *American Economic Review*, 2017, vol. 107, no. 1, pp. 138-168

Trust, firm organization, and the pattern of comparative advantage

CINGANO, F., P. PINOTTI, "Trust, firm organization, and the pattern of comparative advantage", *Journal of International Economics*, 2016, vol. 100, pp. 1-13

Legal Status and the Criminal Activity of Immigrants

MASTROBUONI, G., P. PINOTTI, "Legal Status and the Criminal Activity of Immigrants", *American Economic Journal: Applied Economics*, 2015, vol. 7, no. 2, pp. 175-206

Immigration Enforcement and Crime

PINOTTI, P., "Immigration Enforcement and Crime", *American Economic Review*, 2015, vol. 105, no. 5, pp. 205-209

The Causes and Consequences of Organised Crime: Preliminary Evidence Across Countries

PINOTTI, P., "The Causes and Consequences of Organised Crime: Preliminary Evidence Across Countries", *The Economic Journal*, 2015, vol. 125, no. 586, pp. F158-F174

The Economic Costs of Organised Crime: Evidence from Southern Italy

PINOTTI, P., "The Economic Costs of Organised Crime: Evidence from Southern Italy", *The Economic Journal*, 2015, vol. 125, no. 586, pp. F203-F232

Politicians at Work. The Private Returns and Social Costs of Political Connections

CINGANO, F., P. PINOTTI, "Politicians at Work. The Private Returns and Social Costs of Political Connections", Journal of the European Economic Association, 2013, vol. 11, no. 2, pp. 433-465

Do Immigrants Cause Crime?

BIANCHI, M., P. BUONANNO, P. PINOTTI, "Do Immigrants Cause Crime?", Journal of the European Economic Association, 2012, vol. 10, no. 6, pp. 1318-1347

Trust, Regulation and Market Failures

PINOTTI, P., "Trust, Regulation and Market Failures", Review of Economics and Statistics, 2012, vol. 94, no. 3, pp. 650-658

Financial Development and Pay-As-You-Go Social Security

PINOTTI, P., "Financial Development and Pay-As-You-Go Social Security", The B.E. Journal of Macroeconomics, 2009, vol. 9, no. 1, pp. 1-19

Delayed privatization

BORTOLOTTI, B., P. PINOTTI, "Delayed privatization", Public Choice, 2008, vol. 136, no. 3-4, pp. 331-351

Articles in national/international newspapers

Criminal charges and political selection: Evidence on electoral outcomes and policy failures from Brazil

BRITTO, D. G. C., G. DANIELE, M. LEMOGLIE, P. PINOTTI, B. SAMPAIO, "Criminal charges and political selection: Evidence on electoral outcomes and policy failures from Brazil", VoxEU - CEPR, 5 April 2025

Early job mentoring, placement, and training boost refugee integration without high costs

ABBIATI, G., E. BATTISTIN, P. MONTI, P. PINOTTI, "Early job mentoring, placement, and training boost refugee integration without high costs", VoxEU - CEPR, 10 July 2025

More than "I do": Legal status and cultural distance shape marriages and separations

ADDA, J. F., P. PINOTTI, G. TURA, "More than "I do": Legal status and cultural distance shape marriages and separations", VoxEU - CEPR, 12 July 2025

La burocrazia e il gioco delle coppie

ADDA, J. F., P. PINOTTI, G. TURA, "La burocrazia e il gioco delle coppie", Il Corriere della Sera, 27 September 2025

Organised crime, violence, and support for the state

CAMPEDELLI, G. M., G. DANIELE, A. MARTINANGELI, P. PINOTTI, "Organised crime, violence, and support for the state", VoxEU - CEPR, 27 September 2024

Does immigration really drive up crime? Not according to the evidence

PINOTTI, P., O. MARIE, "Does immigration really drive up crime? Not according to the evidence", The Conversation, 18 November 2024

Intergenerational mobility in the land of inequality: The case of Brazil

BRITTO, D. G. C., A. FONSECA, P. PINOTTI, B. SAMPAIO, L. WARWAR, "Intergenerational mobility in the land of inequality: The case of Brazil", VoxEU - CEPR, 10 January 2023

Burden of proof: Measuring and understanding crime

PINOTTI, P., "Burden of proof: Measuring and understanding crime", VoxEU - CEPR, 1 August 2020

Cross-country correlation analysis for research on COVID-19

PINOTTI, P., R. GALBIATI, P. BUONANNO, F. DRAGO, M. BELLOC, "Cross-country correlation analysis for research on COVID-19", VoxEU - CEPR, 28 March 2020

Revealing implicit stereotypes

PINOTTI, P., M. CARLANA, E. LA FERRARA, A. ALESINA, "Revealing implicit stereotypes", VoxEU - CEPR, 2 February 2019

Other

Le mafie, un pessimo affare per il Sud (e per il Nord)

PINOTTI, P., "Le mafie, un pessimo affare per il Sud (e per il Nord)", Eco, July 2024

Contribution to Chapters, Books or Research Monographs

Crime and the labor market

HJALMARSSON, R., S. MACHIN, P. PINOTTI, "Crime and the labor market" in Handbook of Labor Economics Handbook - Vol.5., Christian Dustmann, Thomas Lemieux (Eds.), Elsevier, chap. 9, pp. 679-759, 2024

New evidence on immigration and crime

PINOTTI, P., S. V. ROZO, "New evidence on immigration and crime" in A Modern Guide to the Economics of Crime., Paolo Buonanno, Paolo Vanin, Juan Vargas (Eds.), Edward Elgar Publishing, chap. 11, pp. 243-264, 2022

Immigrants and crime

PINOTTI, P., "Immigrants and crime" in Refugees and economic migrants: facts, policies and challenges., F. Fasani (Ed.), CEPR - Centre for Economic Policy Research, pp. 115-123, 2016

Analisi economica del comportamento illegale

DRAGO, F., R. GALBIATI, P. PINOTTI, "Analisi economica del comportamento illegale" in Manuale di economia del lavoro., F. Drago, R. Galbiati, P. Pinotti (Eds.), Il Mulino, pp. 433-453, 2015

Econometrics of Crime

MASTROBUONI, G., P. PINOTTI, "Econometrics of Crime" in Encyclopedia of Criminology and Criminal Justice., Gerben Bruinsma, David Weisburd (Eds.), Springer, pp. 1271-1280, 2014

Democratization and Civic Capital

TONIOLO, G., L. GUIISO, P. PINOTTI, "Democratization and Civic Capital" in The Oxford Handbook of the Italian Economy Since Unification., Gianni Toniolo (Ed.), Oxford University Press, pp. 303-324, 2013

Organized Crime, Violence, and the Quality of Politicians: Evidence from Southern Italy

PINOTTI, P., "Organized Crime, Violence, and the Quality of Politicians: Evidence from Southern Italy" in Lessons from the Economic of Crime. What Works in Reducing Offending?., Philip Cook, Steve Machin, Olivier Marie, Giovanni Mastrobuoni (Eds.), The MIT Press, pp. 175-188, 2013

Fiducia, regolamentazione e fallimenti del mercato

PINOTTI, P., "Fiducia, regolamentazione e fallimenti del mercato" in Il capitale sociale: che cos'è e che cosa spiega., G. De Blasio, P. Sestito (Eds.), Donzelli Editore, pp. 107-119, 2011

Comments, Discussions, Replies in Journal

Paolo Pinotti discussion of: Religious symbols in schools

PINOTTI, P., "Paolo Pinotti discussion of: Religious symbols in schools", Economic Policy, 2023, vol. 38, no. 113, pp. 101-102

Paolo Pinotti Discussion of: Mental Health

PINOTTI, P., "Paolo Pinotti Discussion of: Mental Health", Economic Policy, 2022, vol. 37, no. 109, pp. 157-158

Reply to: Comments on “Goals and gaps: educational careers of immigrant children”

CARLANA, M., E. LA FERRARA, P. PINOTTI, "Reply to: Comments on “Goals and gaps: educational careers of immigrant children”", Econometrica, 2022, vol. 90, no. 1, pp. 43-46

Paolo Pinotti discussion of: Immigrants' Work Permits

PINOTTI, P., "Paolo Pinotti discussion of: Immigrants' Work Permits", Economic Policy, 2022, vol. 37, no. 111, pp. 503-504

Articles upon Request/Invitation

The effect of immigrant legalization on crime

PINOTTI, P., "The effect of immigrant legalization on crime", CESifo Forum, 2020, vol. 21, no. 4, pp. 19-22

Research Monographs

Does Immigration Increase Crime?

FASANI, F., G. MASTROBUONI, E. G. OWENS, P. PINOTTI - "Does Immigration Increase Crime?" - 2019, Cambridge University Press