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Articles in Scholarly Journals

Guanxi and Structural Holes: Strong Bridges from Relational Embedding

BURT, R. S., S. OPPER, "Guanxi and Structural Holes: Strong Bridges from Relational Embedding", *American Journal of Sociology*, 2024, vol. 130, no. 1, pp. 1-43

Trust in Difficult People: A Social Network Perspective

OPPER, S., N. ZOU, "Trust in Difficult People: A Social Network Perspective", *Journal of Management Studies*, 2024, vol. 61, no. 7, pp. 2885-2918

Il mito delle guanxi: cosa sappiamo davvero

OPPER, S., "Il mito delle guanxi: cosa sappiamo davvero", *Economia & Management*, 2023, no. 1, pp. 48-50

Social network and institution-based strategy research

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Cooperation Beyond the Network

BURT, R. S., S. OPPER, H. J. HOLM, "Cooperation Beyond the Network", *Organization Science*, 2022, vol. 33, no. 2, pp. 495-517

Social network and family business: Uncovering hybrid family firms

BURT, R. S., S. OPPER, N. ZOU, "Social network and family business: Uncovering hybrid family firms", *Social Networks*, 2021, vol. 65, pp. 141-156

Social Network and Temporal Myopia

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Interbank Relations, Environmental Uncertainty, and Corporate Credit Access in China

BURZYNSKA, K., S. OPPER, "Interbank Relations, Environmental Uncertainty, and Corporate Credit Access in China", *Management and Organization Review*, 2020, vol. 16, no. 3, pp. 595-628

Political Connection and Disconnection: Still a Success Factor for Chinese Entrepreneurs

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Are entrepreneurial cultures stable over time? Historical evidence from China

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Are capitalists green? Firm ownership and provincial CO emissions in China

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Learning to Trust: From Relational Exchange to Generalized Trust in China

NEE, V., H. J. HOLM, S. OPPER, "Learning to Trust: From Relational Exchange to Generalized Trust in China", *Organization Science*, 2018, vol. 29, no. 5, pp. 969-986

More or less guanxi: Trust is 60% network context, 10% individual difference

BURT, R. S., Y. BIAN, S. OPPER, "More or less guanxi: Trust is 60% network context, 10% individual difference", *Social Networks*, 2018, vol. 54, pp. 12-25

Early Network Events in the Later Success of Chinese Entrepreneurs

BURT, R. S., S. OPPER, "Early Network Events in the Later Success of Chinese Entrepreneurs", *Management and Organization Review*, 2017, vol. 13, no. 3, pp. 497-537

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DELLAPOSTA, D., V. NEE, S. OPPER, "Endogenous dynamics of institutional change", *Rationality and Society*, 2017, vol. 29, no. 1, pp. 5-48

Risk Aversion and Guanxi Activities: A Behavioral Analysis of CEOs in China

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Lending for growth? A Granger causality analysis of China's finance-growth nexus

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Network effects, cooperation and entrepreneurial innovation in China

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Entrepreneurs Under Uncertainty: An Economic Experiment in China

HOLM, H. J., S. OPPER, V. NEE, "Entrepreneurs Under Uncertainty: An Economic Experiment in China", *Management Science*, 2013, vol. 59, no. 7, pp. 1671-1687

Sales Maximization or Profit Maximization? How State Shareholders Discipline their CEOs in China*

OPPER, S., S. WONG, Y. YANG, "Sales Maximization or Profit Maximization? How State Shareholders Discipline their CEOs in China*", *Asia-Pacific Journal of Financial Studies*, 2012, vol. 41, no. 3, pp. 347-375

A Theory of Innovation: Market Transition, Property Rights, and Innovative Activity

NEE, V., J.-H. KANG, S. OPPER, "A Theory of Innovation: Market Transition, Property Rights, and Innovative Activity", *Journal of Institutional and Theoretical Economics (JITE)*, 2010, vol. 166, no. 3, pp. 397-425

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Developmental State and Corporate Governance in China

NEE, V., S. OPPER, S. WONG, "Developmental State and Corporate Governance in China", *Management and Organization Review*, 2007, vol. 3, no. 1, pp. 19-53

Political economy of labor retrenchment: Evidence based on China's state-owned enterprises

HU, Y., S. OPPER, S. M. L. WONG, "Political economy of labor retrenchment: Evidence based on China's state-owned enterprises", *China Economic Review*, 2006, vol. 17, no. 3, pp. 281-299

Shareholding structure, depoliticization and firm performance

WONG, S. M. L., S. OPPER, R. HU, "Shareholding structure, depoliticization and firm performance", *Economics of Transition and Institutional Change*, 2004, vol. 12, no. 1, pp. 29-66

The Political Economy of Privatization: Empirical Evidence from Transition Economies

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Enforcement of China's Accounting Standards: Reflections on Systemic Problems

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Party power, market and private power: Chinese Communist Party persistence in China's listed companies

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Dual-track Ownership Reforms: Lessons from Structural Change in China, 1978-1997

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How tensions between specific Chinese and American interests affect China's entry into the WTO

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Research Monographs

Strong Bridges: Trust Beyond Structure

BURT, R. S., S. OPPER - "Strong Bridges: Trust Beyond Structure" - 2026, Oxford University Press

Capitalism from below: markets and institutional change in China

NEE, V., S. OPPER - "Capitalism from below: markets and institutional change in China" - 2012, Harvard University Press, United States of America

Contribution to Chapters, Books or Research Monographs

Evaluation in Network Context

BURT, R. S., S. OPPER, "Evaluation in Network Context" in *The Oxford Handbook of Organizational Social Evaluations*, Anastasiya Zavyalova, Rupert Younger (Eds.), Oxford University Press, chap. 23, 2025

Economic Change from an Institutional Perspective

OPPER, S., "Economic Change from an Institutional Perspective" in *Handbook of Economic Sociology for the 21st Century*, Andrea Maurer (Ed.), Springer International Publishing, pp. 177-190, 2021

Economic Institutions from Networks

NEE, V., S. OPPER, "Economic Institutions from Networks" in Re-Imagining Economic Sociology., Patrik Aspers, Nigel Dodd (Eds.), Oxford University Press, chap. 6, pp. 148-173, 2015

Sociology and the New Institutionalism

NEE, V., S. OPPER, "Sociology and the New Institutionalism" in International Encyclopedia of the Social & Behavioral Sciences., James D. Wright (Ed.), Elsevier, pp. 979-983, 2015

Markets and institutional change in China

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Bringing market transition theory to the firm

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New Institutional Economics and Its Application on Transition and Developing Economies

OPPER, S., "New Institutional Economics and Its Application on Transition and Developing Economies" in New Institutional Economics., Éric Brousseau , Jean-Michel Glachant (Eds.), Cambridge University Press, chap. 18, pp. 389-405, 2008

Going Public Without the Public: Between Political Governance and Corporate Governance

OPPER, S., "Going Public Without the Public: Between Political Governance and Corporate Governance" in The Chinese Economy in the 21st Century: Enterprise and Business Behaviour., Barbara Krug, Hans Hendrischke (Eds.), Edward Elgar Publishing, chap. 1, pp. 1-20, 2007

On Politicized Capitalism

NEE, V., S. OPPER, "On Politicized Capitalism" in On Capitalism., Victor Nee, Richard Swedberg (Eds.), Stanford University Press, chap. 4, pp. 93-127, 2007

The power structure in China's listed companies: the company law and its enforcement

OPPER, S., S. WONG, R. HU, "The power structure in China's listed companies: the company law and its enforcement" in China's new role in the international community : challenges and expectations for the 21st century., Heinz-Dieter Assmann, Karin Moser v. Filseck (Eds.), Peter Lang, pp. 119-148, 2005

Inefficient Property Rights and Corruption: The Case of Accounting Fraud in China

OPPER, S., "Inefficient Property Rights and Corruption: The Case of Accounting Fraud in China" in The New Institutional Economics of Corruption., Johann Graf Lambsdorff, Markus Taube, Matthias Schramm (Eds.), Routledge, chap. 11, 2004

Arbeitsmarktinstitutionen und arbeitsmarktpolitische Instrumente in der VR China

OPPER, S., "Arbeitsmarktinstitutionen und arbeitsmarktpolitische Instrumente in der VR China" in Der chinesische Arbeitsmarkt : Strukturen, Probleme, Perspektiven., Jutta Hebel, Günter Schucher (Eds.), Institut für Asienkunde, pp. 45-67, 1999

Menschenrechte und die Globalisierung der Wirtschaft - Konflikt oder Chance

OPPER, S., J. STARBATTY, "Menschenrechte und die Globalisierung der Wirtschaft - Konflikt oder Chance" in Perspektiven der Menschenrechte: Beiträge zum fünfzigsten Jubiläum der UN-Erklärung (Moderne Geschichte und Politik),, Benita von Behr, Lara Huber, Andrea Kimmi, Manfred Wolff (Eds.), Peter Lang, pp. 127-145, 1999

Proceedings/Presentations

Emotional Energy and Structural Holes

BURT, R. S., S. OPPER, G. SODA, "Emotional Energy and Structural Holes" in Intra-Organizational Networks Conference (ION Conference), April 14-16, 2023, Lexington, KY, United States of America

Guanxi and Structural Holes

BURT, R. S., S. OPPER, "Guanxi and Structural Holes" in 83rd Annual Meeting of the Academy of Management, 4-8 August, 2023, Boston, United States of America

Culture and entrepreneurship in China: Evidence on stable long-run regional variation

OPPER, S., F. N. G. ANDERSSON, R. WILSON, "Culture and entrepreneurship in China: Evidence on stable long-run regional variation" in 76th Annual Meeting of the Academy of Management - August 5-9, 2016, Anaheim, CA, United States of America

Relational Exchange and Generalized Trust in China

NEE, V., S. OPPER, H. HOLM, "Relational Exchange and Generalized Trust in China" in 76th Annual Meeting of the Academy of Management - August 5-9, 2016, Anaheim, CA, United States of America